



**NATIONAL
INSURANCE
ACADEMY**

**PGDM FINAL
PLACEMENTS**

2023-25

**Empowering Every Indian:
Insurance for Inclusive Growth**

Empowering Every Indian: Insurance for Inclusive Growth



India is striving for inclusive growth, and insurance plays a key role in this mission by offering financial security and empowerment. In a nation with significant socio-economic disparities, insurance bridges the gap between the privileged and underprivileged, creating opportunities for all.

Insurance manages risk by providing protection against unforeseen events such as illness, accidents, natural disasters, and death. For vulnerable populations, comprehensive insurance is transformative, enabling investment in education and entrepreneurship without the fear of financial instability.

Programs like the Pradhan Mantri Jan Dhan Yojana (PMJDY) have integrated millions of unbanked Indians into the formal financial system, offering basic life and accident insurance. The Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) and Pradhan Mantri Suraksha Bima Yojana (PMSBY) extend affordable life and accident insurance to economically weaker sections, fostering security and confidence.

In agriculture, the Pradhan Mantri Fasal Bima Yojana (PMFBY) provides crop insurance, protecting farmers from natural calamities and supporting rural development. Health insurance schemes like Ayushman Bharat-Pradhan Mantri Jan Arogya Yojana (PM-JAY) aim to cover over 100 million poor families, reducing healthcare costs and improving health outcomes.

Insurance promotes resilience and self-reliance, encouraging future planning and investment. Literacy campaigns and community initiatives educate people about the benefits and effective use of insurance.

In conclusion, insurance is a catalyst for inclusive growth in India, providing a safety net and promoting financial stability. It enables all Indians to pursue their dreams and contribute to the nation's progress, ensuring no one is left behind.



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VISION

"NIA to be a global institution of excellence in learning and research in insurance, pension and allied areas."

MISSION

- To build capacities in the management of Insurance, Pension and allied sectors
- To create a stream of young talent for the Insurance, Pension and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension and allied sectors.
- To promote learning, education and training in Insurance, Pension and allied sectors.

PROGRAMME EDUCATIONAL OBJECTIVES

- Develop the ability to practically implement theoretical concepts, emphasizing hands-on experiences and real-world applications.
- Cultivate essential industry skills ensuring graduates are well-prepared for diverse roles within the industry by fostering capacities such as critical thinking, problem-solving, effective communication, and ethical decision-making, enhancing the overall competency of students.
- Identify and select high-potential students with a focus on insurance, pensions, and allied sectors, ensuring a talent pool that aligns with industry needs and promote career choices that align with the institute's mission.
- Inculcate a culture of research and innovation by engaging students in policy research projects related to the insurance and allied sectors, fostering an environment where critical thinking and evidence-based decision-making are valued.
- Promote a deep understanding of insurance and allied sectors among students and corporates through targeted educational and training programs.
- Encourage a commitment to continuous learning, ensuring graduates remain informed about evolving industry trends and advancements.

ABOUT NIA

National Insurance Academy was established in 1980 by the public sector insurance companies viz. Life Insurance Corporation of India, General Insurance Corporation of India, The New India Assurance Company, National Insurance Company, United India Insurance Company, and The Oriental Insurance Company under the aegis of Ministry of Finance - Government of India on 16th December 1980 in Mumbai to be the institute of excellence in learning and research in Insurance, Pension, and allied areas. The Academy shifted to Pune on 4th June 1990 after establishing state-of-the-art facilities for learning and research.





National Insurance Academy (NIA) is an institution renowned for its rich cultural ambience and exceptional pedagogical approach. At NIA, we pride ourselves on nurturing young minds to become future leaders, equipped with the necessary knowledge and skills to navigate the complex and dynamic world of Insurance. Our faculty, comprising renowned experts and thought leaders in the field, bring a wealth of experience and knowledge to the table, and are committed to delivering top-notch education that blends theoretical concepts with practical applications. We encourage our faculty and students to engage in research and innovation that challenges existing paradigms and drives progress. We also have in-house publications like Bima Quest and Pravartak that offer a platform for sharing the views and ideas of research/theory / concepts.

The two-year full-time Post Graduate Diploma in Management (PGDM) with a focus on Insurance & Risk Management is approved by AICTE and accredited by NBA and has MBA equivalence by the Association of Indian Universities (AIU). NIA is ranked in the band of 100-125 among the top management institutes in the Government of India's Ministry of Education, National Institutional Ranking Framework (NIRF) 2023. As a renowned institution for insurance studies in India, NIA has established itself as a premier choice for those seeking a comprehensive education in this field.

NIA is committed to shaping the future of the insurance industry by empowering individuals with the knowledge, skills, and mindset to lead with purpose and make a positive impact.

GOVERNING BOARD



Shri Siddhartha Mohanty

Chairman-Governing Board Chairperson
Life Insurance Corporation of India



Shri Parshant Kumar Goyal, IAS

Joint Secretary (Insurance)
Government of India,
Ministry of Finance, DFS



Shri M. Jagannath

Managing Director
Life Insurance Corporation
of India



Shri Tablesh Pandey

Managing Director
Life Insurance Corporation
of India



Shri Sat Pal Bhanoo

Managing Director
Life Insurance Corporation
of India



Shri R. Doraiswamy

Managing Director
Life Insurance Corporation
of India



Shri R. R. Singh

Chairman-cum-Managing Director
The Oriental Insurance Co. Ltd.



Ms. M. Rajeshwari Singh

Chairman-cum-Managing Director
National Insurance Co. Ltd.



Shri Ramaswamy Narayanan

Chairman-cum-Managing Director
General Insurance Corporation of India



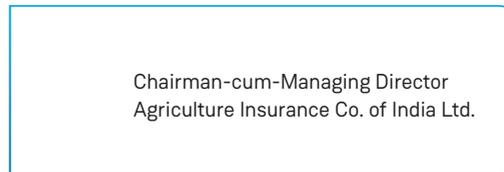
Shri Bhupesh S. Rahul

Chairman-cum-Managing Director
United India Insurance Co. Ltd.



Ms. Girija Subramanian

Chairman-cum-Managing Director
The New India Assurance Co. Ltd.



Chairman-cum-Managing Director
Agriculture Insurance Co. of India Ltd.



Shri G. N. Bajpai

Chairman
Goveva Private Limited



Prof. Anil B. Suraj

Law & Public Administration,
Indian Institute of Management
Bangalore



Shri Sanjay Vijay

Founder & Principal Consultant
Optimal Corporate Solutions



Shri Renjit Gangadharan

Joint Charge-Director
National Insurance Academy



Shri V. Balagopal

Joint Charge-Director
National Insurance Academy



Message from the
**DIRECTOR (JOINT CHARGE) &
CHAIR PROFESSOR (LIFE)**

Dear recruiters,

The National Insurance Academy (NIA) is a premier institution in the field of insurance education and management. With a legacy spanning 42 years, we have consistently nurtured and honed young talents to become leaders and innovators in the insurance industry. It gives me immense pleasure to extend my heartfelt welcome to each one of you as we embark on the journey of the Final Placement Program for the academic year 2023-25 at NIA, Pune.

At NIA, we are committed to fostering an environment of growth, learning, and collaboration. Through our cutting-edge curriculum and industry interactions, we aim to equip our students with the skills, insights, and practical experience necessary to excel in the dynamic world of insurance. I invite you to be a part of this transformative journey, as we both play a crucial role in shaping the future of our students and the industry.

Your participation and mentorship will undoubtedly contribute to the holistic development of our students and reinforce NIA's standing as a center of excellence. I extend my gratitude to all the industry partners with whom we share a special relationship. Over the years, you have shown immense trust in our students and the Academy. I also welcome new entrants to the industry, aiming to build a harmonious and symbiotic relationship. I request you to help us in developing these budding managers by providing them with an opportunity to work with your esteemed organizations during their final placements.

Thank you for your unwavering support and commitment to our students. Your collaboration is invaluable, and I eagerly anticipate a fruitful partnership that will lead to a successful and rewarding placement season for all involved.

With regards,

V. Balagopal
Chair Professor (Life)





Message from the
**DIRECTOR (JOINT CHARGE) &
PLACEMENT COORDINATOR**

Dear Esteemed Recruiter,

Greetings from the National Insurance Academy (NIA)! We're delighted to invite you to the Final Placements of our esteemed 2023-25 PGDM Batch. Your enduring trust in our institution over the past two decades has been pivotal to our success, ensuring a flawless 100% placement record since our inception.

At NIA Pune, we're dedicated to fostering a diverse and highly skilled talent pool, tailored to meet the evolving demands of the industry. Our flagship PGDM Program, known for its rigorous and industry-specific curriculum, aims to cultivate top-tier professionals capable of excelling in dynamic work environments.

We prioritize holistic student development, focusing on soft skills, time management, etiquette, and language proficiency. Our training modules include mock GD/Interviews, debates on insurance issues, white paper reviews, and case study presentations. Additionally, guest lectures from industry experts offer real-life insights into General Insurance, Reinsurance, Information Technology, and Life Insurance domains.

Notably, our pioneering On-Job Training (OJT) program facilitates seamless engagement between our students and industry professionals from esteemed Public Sector Undertakings (PSUs) in and around the city. This immersive experience provides our students with a profound understanding of real-time work culture, enabling them to hit the ground running upon graduation.

Once again, we cordially invite you to participate in the Final Placements for the 2023-25 batch at NIA Pune. We are confident that this will be a mutually enriching experience, and we eagerly anticipate a prosperous collaboration with your esteemed organization.

With regards,

Renjit Gangadharan
Chair Professor (General Insurance)





Message from the
PRINCIPAL

Dear recruiters,

NIA's two-year PGDM program aims to provide students with the best learning opportunities by bringing real-world management as well as insurance issues into the classroom. The curriculum provides students with the tools and techniques to create synergy between functional knowledge and a sound management approach, helping students develop a problem-solving mindset in a dynamic environment in a social and global context.

Over the years, National Insurance Academy's graduates have set high standards and brought goodwill to the Academy's name. We believe that the batch of 2023-25 will continue this tradition and set even higher standards. Our students are encouraged to participate in a variety of competitions, research projects, business case studies, assignments, seminars, and webinars, providing them with an effective platform for continuous industry interface to ensure they acquire the appropriate skills.

We are deeply grateful to our industry partners for their ongoing support and collaboration. Your trust in our students and the Academy has been crucial to our success. We also look forward to welcoming new recruiters and fostering strong, mutually beneficial relationships with you.

Thank you for considering the talented students from our Academy. We are confident that they will bring fresh perspectives and drive to your organizations, helping to propel the insurance industry forward. Thank you for your continued support and dedication. I eagerly look forward to a fruitful partnership and a successful placement season.

Best regards,

Dr. Sanjay Mali

Principal (PGDM)



WHY RECRUIT FROM US?

National Insurance Academy (NIA) is a pioneering institution dedicated to equip the insurance industry with the most exceptional talents. Through its close collaboration with the insurance industry, NIA's training, education, research, and consultancy activities are firmly grounded in "real life" situations, providing its students with an exceptional learning experience.

The PGDM program's primary objective is to provide students with a unique learning experience by bringing real-world management and insurance issues into the classroom. The curriculum is designed to provide students with the necessary tools and techniques to synergize functional knowledge and sound management approaches. It helps students develop a problem-solving mindset in a dynamic environment in a social and global context, empowering them to make effective managerial decisions and solve the challenges faced by the insurance industry.

At NIA, we believe that academic excellence goes beyond the classroom. We offer a diverse range of extracurricular activities to enhance our students' skills and prepare them for the industry. These include competitions, research projects, and business case studies that develop analytical and problem-solving skills. Additionally, we organize Seminars and webinars featuring industry experts, thought leaders, and distinguished alumni, providing our students with valuable insights into the latest trends and practices.





Participating in these activities equips our students with the skills, knowledge, and experience needed to thrive in a fast-paced and ever-changing work environment. They become invaluable assets to any organization, tackling challenges and making a meaningful impact in their chosen fields from day one.

Our course curriculum is continuously updated, keeping in mind the evolving nature of the insurance industry, and designed to provide students with optimal knowledge in the domain of insurance and management. It offers a perfect blend of Life Insurance, General Insurance, Reinsurance, and functional areas like Marketing, Financial Management, Strategic Management, and Human Resource Management. This strengthens students' capabilities in these core sectors and builds their competency in dealing with challenges.

The faculty members at NIA are the true champions behind the institution's reputation for excellence. With their exceptional expertise and unparalleled experience, they are the driving force behind the continuous improvement of the domain and managerial skills of our students.

National Insurance Academy boasts of creating a wealth of talented individuals ready to contribute their expertise and knowledge to the workforce. We invite recruiters to tap into the vast potential of our human resource capital and benefit from the synergies that arise from a diverse and highly skilled personnel. This will undoubtedly be a mutually enhancing experience for us, and we look forward to a progressive association with you.



FACULTY

The management subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D. in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Motor, Health, Reinsurance, Life Insurance subjects including some portion of Actuarial Science, Pension are taught by faculty who hold senior positions in the public sector insurance companies and are on deputation.



LIFE INSURANCE



Mr. V Balagopal

Email: v.balagopal@niapune.org.in

Customer Relationship Management, HRM and Employee Relations, Distribution Channel Management, Train the Trainers, Soft skills enhancement, Managing Self



Mr. V Sathyakumar

Email: v.sathyakumar@niapune.org.in

Marketing, Branding, Leadership, Micro Insurance, Micro Finance.



Mr. Satish Hegde

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Insurance Regulations, CRM, ERM, Actuarial Science, Marketing, Management, Agriculture, Current Affairs and Sports.



Mr. Indraneel Roy

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Life insurance Marketing, CRM Aspects, Regulatory Aspects, P&GS, Health Insurance, Leadership.



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Life Insurance Marketing, Consumer Behaviour and Brand Management.



Mr. Sumesh Sheth

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Impact of biological advances on Insurance, Ageing & Long-term expense funding, Insurance fintech.



Mr. Sandeep Pande

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Life Insurance Marketing, Bancassurance & Direct Marketing, Underwriting & Claims Processes.



Ms. Suparna Bedakihale

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Underwriting, Accounting, Claims Processing, Policy Servicing, NACH and Pension and Group Schemes.



VISITING FACULTY

Dr. V. Gaikwad
Managerial Economics
Mr. N. Roop Kumar
Disaster & Sustainability Management
Ms. Sanjeevani Behere
Liability Insurance
Dr. Gaurav Nagpal
Optimisation Techniques

Dr. Shilpa Kankonkar
Strategic Management
Dr. Srinivas Tapadia
Financial Accounting
Mr. M. B. Viswanathan
Actuarial Science in Life Insurance
Dr. Nandini Desai
Business Ethics & Corporate Governance

Mr. Gopal Jha
Financial Services Marketing
Dr. Shailesh Kasande
Business Research Methods
Dr. Swapnaja Gore
Principles of Marketing, B2B Marketing

FACULTY



GENERAL INSURANCE



Mr. Renjit Gangadharan

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General Insurance- Motor Insurance, Fire Insurance, Liability Insurance, Building up effective teams at the workplace, Health and wellness.



Mr. Anil Srivastava

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General Insurance: Property including Hull Oil & Energy Insurance Marine Cargo and Motor Insurance Marketing.



Mr. Bipin Kumar

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General Insurance; Strategy; Arbitration; Management of Litigation in Property Claims.



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Ms. Jayashree Sridhar

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General Insurance, Property Insurance, Marine Insurance(Hull and cargo), Miscellaneous Insurances as well as Marketing.



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Property, Liability and Health Insurance, Micro-insurance, Distribution Management, Regulatory Framework.



Dr. Ravi Jaiswal

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Insurance and Risk Management.



INFORMATION TECHNOLOGY



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IT applications in Insurance and Financial Services, Managerial Computing Prototype Software Development in Insurance and Other Related Areas, Data Warehousing, Data Mining, Business Intelligence Systems and Knowledge Management, IS Security and IS Risk Management.



ECONOMICS



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FACULTY



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Dr. Shruti Nagar

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Finance and Institutional Investments.



MARKETING



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Marketing Management,
Business Administration.



Dr. Steward Doss

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Enterprise Risk Management, ALM,
Actuarial Risk Modelling, CRM,
Marketing Research Methodology,
Quantitative Techniques including
Multivariate Analysis.



Dr. Shalini Tiwari

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Consumer Behaviour and Insurance Buying,
Marketing Strategy Distribution
Channel Management.



HUMAN RESOURCES



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Marketing Management,
Business Administration.



Dr. Archana Singh

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Training, Research and Consultancy in areas of
Financial Inclusion, Social Security Schemes,
Micro, Social, Rural Insurance and Agriculture
Insurance; Training and Development
workthrough Experiential Learning, Soft Skills,
Training, Self-Leadership and Personal
Transformation Facilitation, Economics,
Micro Insurance, Individual and
Group Behaviour.



Dr. Ruchika Yadav

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Consumer Behaviour and Insurance Buying,
Marketing Strategy Distribution
Channel Management.



Health insurance claim new rules: Irdai issues circular for insurers to decide on cashless authorisation in 1 hour | Mint

IRDAI issued a new master circular on health insurance, aiming for 100% cashless claim settlement within a specific timeframe.

30 May 2024

IRDAI brings AYUSH treatment under health insurance cover from April 1. Details here

The latest move stems from the growing demand for Ayush treatments, because of which there is a growing need to consider these treatments at par with other treatments



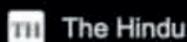
IRDAI gives approval to set up insurance e-marketplace

India Business News: Mumbai: The insurance regulatory has announced the creation of an ONDC-like electronic marketplace - Bima Sugam - which...

23 Mar 2024

Irdai may consider implementing risk-based supervision model: Keki Mistry

India's overall insurance penetration reduced to 4% in FY23 from 4.2% in FY22



IRDAI removes age bar for purchasing health insurance

The Insurance Regulatory and Development Authority of India (IRDAI) has removed the age limit for purchasing health insurance policies,...

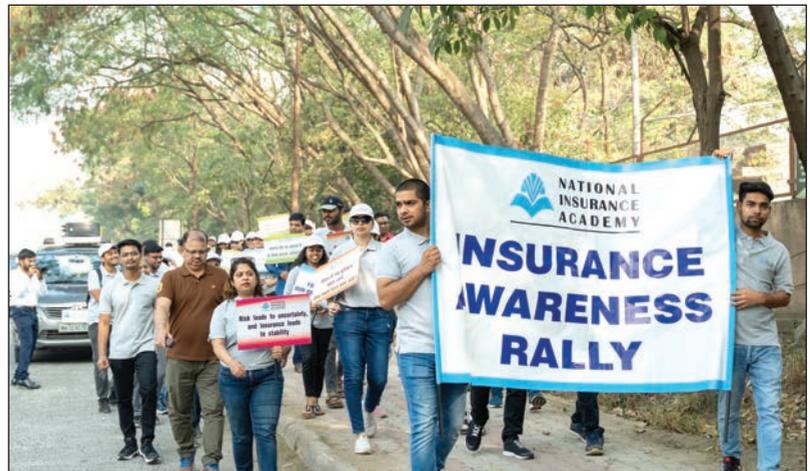
20 Apr 2024

SOCIAL OUTREACH PROGRAM

Insurance Awareness Rally

On the occasion of our 43rd Foundation Day, the Institute organized an Insurance Awareness Rally, also known as the Bima Jagrukta Rally. This initiative was ingeniously designed to disseminate knowledge pertaining to the multifaceted aspects of insurance and to underscore its indispensable significance to the public. The rally brought together students and faculty members, who enthusiastically chanted insurance awareness slogans in Hindi, English, and Marathi. They proudly brandished banners as they participated in the rally, manifesting the unity of the NIA community in their pursuit of a shared objective.

This collaborative endeavour was conceived with the overarching aim of advancing the goal of attaining universal insurance coverage by the year 2047. By embarking on this mission, NIA reaffirms its unwavering commitment to fostering a culture of financial security and protection, thereby empowering individuals, and communities to navigate the complexities of life with confidence and resilience.



Blood Donation Campaign

National Insurance Academy demonstrated its commitment to community engagement and social responsibility by hosting a blood donation camp of its Foundation Day. This event was open to all esteemed faculty members, dedicated participants, and conscientious students within the NIA community. The blood donation camp was marked by an atmosphere of high spirits and remarkable enthusiasm displayed by both students and faculty members. Their collective zeal and determination played a crucial role in ensuring the success of this life-saving initiative. In acknowledgment of each participant's invaluable contribution to this noble cause, NIA extended its gratitude by presenting them with a certificate of appreciation.



SOCIAL OUTREACH PROGRAM



Rural Outreach

National Insurance Academy arranged a rural outreach program to spread awareness and educate the households in rural areas about insurance and its benefits. This outreach program was launched across villages in and around Pune. Students had organised a variety of outreach initiatives that benefited the community and allowed the students to fully realise their leadership potential. Some of the initiatives are listed below:

- A nukkad natak was prepared and performed by the NIA students covering prominent insurance schemes to spread awareness amongst public about them.
- Surveyed villagers for their existing insurance knowledge and understood their needs.
- Interaction with school children to make them aware about importance of insurance.



PGDM PROGRAMME



The two year full time Post Graduate Diploma in Management (PGDM) with specialization in Insurance & Management is approved by AICTE and accredited by NBA and has MBA equivalence by AIU. It seeks to be a blend of technical competence in insurance with a sound understanding of the principles of management and the contexts in which these are practiced and thrives to instil in students a creative problem solving approach to meet the growing needs of today's business world.

Selection Process

The process of selection of students begins with the shortlisting on the basis of scores of either CAT (Common Admission Test) or CMAT (Common Management Admission Test). The shortlisted students then qualify for the group discussions and personal interviews. Each student has to complete six trimesters of extensive academic work along with eight weeks of Summer Internship Program, Major Research Project, Value Addition Project and participation in various workshops to qualify for the Diploma.

Faculty

NIA's multi-disciplinary faculty is drawn from the cream of academia as well as the industry. Our visiting faculty includes people holding significant positions in the industry. This wealth of experience and inputs on the current market scenario help our students keep pace with the highly dynamic corporate environment. Academic excellence is achieved through innovations in teaching methods and effective delivery. Apart from classroom learning, great importance is placed on panel discussions, guest lectures, and continuous interactions with other students and industry professionals.

Culture

NIA, being a national institute showcases a multifaceted culture. The identity of this hallmark institution is not to walk on the trodden path but to make a new path of its own. It aims to be the benchmark, and to be the first to respond to the changes and needs of the hour that nobody would have taken up for the betterment of the nation. The core belief is the holistic development of every individual and fulfilling the ideology of 'together we grow'. The environment of the academy evokes the image of a 'Gurukul' with modern amenities.

Added Course Benefit

NIA Students fulfilling the prescribed requirements are eligible to claim course wise exemption from the Insurance Institute of India papers up to 220 credit points and become Associates and Fellows of Insurance Institute of India.

Summer Internship Programme (SIP)

Each student must complete eight weeks of Summer Internship to be eligible for the Diploma. Students are placed in reputed companies in various verticals of the industry. This gives them a first-hand experience of the functioning of the industry. It also helps them in learning the concepts better as it is easily relatable after they have experienced it themselves. This program prepares them for their final placements.

Major Research Project (MRP)

To inculcate the ability to conduct quality research and generate research-based knowledge, each student is required to undertake a major research project on a topic from the field of insurance, management, and allied disciplines. The student is required to work on a MRP in the VI Trimester and submit a report.

Value Addition Project (VAP)

It is experienced that businesses very often search for creative and agile human resource who can come up with innovative and implementable solutions to address challenges posed by rapid changes in business environment. To infuse such skills in students, the VAP is designed. The students need to take up a Project on a strategically important issue or industry problem and give recommendations to address them.

COURSE CURRICULUM

Trimester - I

- Fundamentals of Life Insurance & General Insurance
- Laws & Regulations Governing Insurance
- Fire Insurance
- Fundamentals of Services Marketing
- Interpersonal & Group Processes
- Quantitative Techniques
- Financial Accounting & Reporting
- Managerial Economics- I
- Non-credit Course in Business Communication

Trimester - II

- Life Insurance Products and Underwriting
- Health Insurance
- Motor Insurance
- Optimization Techniques
- Strategic Management
- Financial Management
- Organization Design, processes and change
- Legal Aspects of Business
- Digital Technologies for Insurance Business Management

Trimester - III

- Marine Cargo Insurance
- Reinsurance
- Engineering Insurance
- Liability Insurance
- Insurance Distribution Management
- Business Research Methods
- Marketing Strategies
- Managerial Economics- II
- Data Analytics for Insurance



COURSE CURRICULUM

Trimester - IV

- Miscellaneous insurance
- Agriculture & Rural Insurance
- Actuarial aspects of Life Insurance
- Actuarial Aspects of General Insurance
- Insurance Investment Management
- Annuities and Pensions
- Insurance Accounting

Electives (Any Two)

- Gen.Ins. - Advanced Reinsurance
- Life Ins. - Advanced Life Insurance Underwriting
- Gen. Ins. - Advanced Insurance Claims Management
- Life Ins. - Life Insurance Claims

Electives (Any One)

- Consumer Behaviour (Marketing)
- Project Finance (Finance)
- Performance Management & Measurement (HR)
- R for Insurance Data Science (IT)

Trimester - V

- International Practices in Insurance
- Marine Hull, Aviation, Oli & Energy Insurance
- Disaster & Sustainability Management
- Enterprise Risk Management

Electives (Any Two)

- Gen. Ins. - Advanced Health Insurance
- Life Ins. - Development of Life Insurance Products
- Gen. Ins. - Advanced Property Insurance
- Life Ins. - Group & Micro Insurance Management

Electives (Any One)

- Sales & Distribution Management (Marketing)
- Financial Derivatives Management (Finance)
- Leadership and Change Management (HR)
- Python for AI in Insurance (IT)
- Non-credit Course in Banking
-

Trimester - VI

- Business Ethics
- Entrepreneurship & Innovation
- Environmental, Social & Governance (ESG)

Electives (Any One)

- Business-To-Business Marketing (Marketing)
- Behavioural Finance (Finance)
- Organization Development (HR)
- Cyber: Risk, Liability & Insurance Management (IT)



ALUMNI CORNER



National Insurance Academy is a premier institution in the insurance sector, providing specialized education and a strong commitment to personal development. With a stunning campus and state-of-the-art facilities, NIA offers an engaging learning environment. The faculty of industry veterans imparts in-depth knowledge and concepts. NIA environment also fosters a sense of camaraderie among mates. Its strong alumni network engages with students supporting career development and offering opportunities for successful collaborations. To summarize, NIA as your alma mater is like the jewel in the crown for individuals in the insurance or related industry.

Danish Bhatnagar

Senior Consultant, ANZ INS Consulting, Cognizant Technology Solutions, Australia



NIA is one of the best places to find well-rounded talent who can excel in every aspect of Insurance and Technology management. Look at the course that candidates learn and get exposed to, at this institution, including the valuable access to industry leaders and professionals. In the 2 years of NIA journey even a zero-insurance background person starts talking about management, strategies, planning, insurtech, core insurance functions etc with ease. I thank my alma mater for what I gained here, and I wish all the best to the current and future batch candidates.

Shatanjoy Verma

Product Owner (Manager), Liberty Mutual Insurance, USA



NIA has certainly given my career a head start vis a vis other institutes... Without the strong foundation of NIA coupled with the goodwill of the institute, we would not be where we are in terms of our growth and position in the industry... If you want to make a career in (Re)Insurance, without a doubt NIA is the place to start from.

Mohammed A. Noorani

Director, Interlink Insurance & Reinsurance Brokers Pvt Ltd.



Apart from an insurance focussed curriculum and some great faculty, I believe the industry wide connection you are able to make being part of NIA alum network is an under advertised benefit. This network has been leveraged numerous times for various initiatives and will continue to build momentum with passage of time.

Sarim Iman

Deputy Vice President, Tata AIG General Insurance



NIA provided a strong foundation which helped me set my foot in the life insurance industry and most importantly made me aware of the actuarial field which I started pursuing upon enrolling in NIA. Today it gives me immense pleasure to act as a guest lecturer for one of their courses in Reinsurance.

Prathamesh Ghanekar

Vice President, Swiss Re



With the ever-widening scope and potential of the insurance sector, the National Insurance Academy acts as a career enabler. Being a reputed academic institution, it focuses on providing a perfect combination of competent faculty, a well-equipped campus, and a closely knit network. I found the environment at NIA to be positive and growth-oriented, which has been instrumental in my professional journey.

Akash Kheterpal

Assistant Vice President, Energy and Power, Marsh Management Services (MENA) Limited

TATVA: HR SUMMIT:

National Insurance Academy organized the annual event Tatva- HR Summit on 1st September 2023 on the theme “Crafting Workplaces of the Future”.

The Summit aimed to bring together the best minds in the Industry, Business Leaders, and HR professionals to reflect on the true purpose and priorities for people, community, and society at large and contribute to crafting the workplaces of the future. The one-day Summit explored the key elements that will shape the workplaces of the future. From the evolving leadership paradigm to embracing cutting-edge technologies; and from unlocking the potential of workforce to fostering a culture of diversity, equity, inclusion, and innovation in the disruptive world; the Summit achieved how forward-thinking organizations are reimagining their structures and strategies to remain competitive in the future. Professor Ranjan Banerjee, Dean and Professor at BITSom, Ex Director, SP Jain Institute, was the keynote speaker. The Summit had four Panel Discussions. The topic of the respective panel discussion and the panellists is stated below:

Panel Discussion 1 : The Evolving Leadership Paradigm

The discussion focused on the role of leaders in the era of constant change and disruption, creating frontiers of innovation for the future, and the essentials for developing high impact leaders in future workplaces.

The discussion was moderated by Mr. Anand Pejawar, Whole-time Director, SBI General Insurance Co. Ltd. Experts in the panel were:

- **Mr. Jerry Jose**, Chief- Human Resources, ICICI Lombard GIC Ltd.
- **Mr. Priyadarshi Bhattacharya**, Head – Human Resources, Swiss Re Global Business Solutions India
- **Ms. Sudakshina Bhattacharya**, President & CHRO, HDFC ERGO General Insurance Company Ltd.
- **Mr. Vikramjeet Singh**, President & CHRO, Bajaj Allianz General Insurance Co. Ltd.

Panel Discussion 2 : Future of Work

The discussion focused on the trends affecting the workplaces and workforce, role of HR in the future of work, and factoring diversity, equity, and inclusion in the future of work.

The discussion was moderated by Dr. Tarun Agarwal, Director, National Insurance Academy

Experts in the panel were:

- **Ms. Ruchira Bhardwaja**, CHRO, Kotak Life Insurance Co. Ltd.
- **Mr. Saurabh Shyam**, Head - Human Resources and L & D, SBI General Insurance Co. Ltd.
- **Mr. Sriram Narasimhan**, Senior Vice President - Intellect Design Arena Ltd.
- **Mr. Vasudev Caandalvadi**, Head of Delivery - Private Sector & GDCs, Eviden



CORPORATE SEMINARS



Panel Discussion 3 : What's in Tech for HR?

The discussion focused on the disruption in HR function by immersive technology (augmented reality, virtual reality etc.), leveraging machine learning, and digital & data intelligence for various HR processes, and challenges in a robotized world.

The discussion was moderated by Dr. Rajesh Save, Co-Founder, Inpeccker Consulting LLP

Experts in the panel were:

- **Mr. Rohit Kumar**, Sr. Vice President, Advantage Club
- **Ms. Sangeeta Malkhede**, Global HR Head, GS LAB | GAVS Technology
- **Mr. Souvik Choudhury**, Workday Practice Leader, IBM Consulting
- **Ms. Susan Cutinha**, Group Head- Careers & Development, Eviden

Panel Discussion 4 : Unlocking the Potential of Workforce

The discussion focused on Generative AI (ChatGPT etc.) disrupting the job roles, modernizing workforce for managing uncertainties, and the challenges and potential of the

changing workforce landscape (gig economy, freelancers etc.).

The discussion was moderated by Mr. Deodutta Kurane, Digital HR Evangelist

Experts in the panel were:

- **Ms. Priya Vasudevan**, President - Talent & Enterprise Services, Liberty General Insurance Co. Ltd.
- **Mr. Shailen Merchant**, Sr. VP and Head- Human Resources, Chola MS General Insurance Co. Ltd.
- **Mr. Siddhartha Nigam**, Practice and Delivery Head - Insurance Product Consulting, LTIMindtree
- **Ms. Sonali Chatterjee**, Deputy President & Head of People, Performance & Culture at Aon India Insurance Brokers

In total 21 speakers participated in the event and shared their views and practices on the theme. The event was coordinated by Dr Sushama Chaudhari and Dr Ruchika Yadav, Faculty Members, NIA and was attended by invited delegates from the industry, NIA's PGDM students, NIA Faculty members and Research Associates, and Live audience who witnessed the Summit through Live YouTube streaming. The event was very well appreciated by the attendees and was a success.



INSURANCE SUMMIT:

The Insurance Summit, a student-driven initiative of NIA, is an event wherein the leaders of the insurance industry brainstorm critical issues and discuss the challenges being faced by the industry. The Summit aims to assess the potential and the contours of the industry's emerging landscape with a focus on its future development. It generates ideas beneficial to industry leaders, practising managers, consultants, academicians, business analysts, students and opinion makers, thus adding substantial value. The students of NIA have been successfully organizing the summit for the last 19 years.

The 19th Insurance Summit 2023 was organized on 3rd October 2023 at Hotel Trident, Mumbai. The theme for the summit was 'Reimagining Insurance Business: Insurance for all by 2047'.

The inaugural session of the Summit had the chief guest, Mr. B. C Pattnaik, Member (Life), IRDAI, Mr. Neelesh Garg, MD & CEO, TATA AIG General Insurance Co. Ltd. and Dr. Tarun Agarwal, Director, National Insurance Academy, Pune

Panel Discussion 1 : The CEO Round Panel Discussion on the topic- **"Leadership Vision 2047"**. Mr. G. Srinivasan, Member, Global Strategic Advisory Board, Agam Capital was the moderator and the other experts on the panel were:

- **Mr. Dr. Tarun Agarwal**, Director, National Insurance Academy, Pune,
- **Mr. Bhargav Dasgupta**, MD & CEO, ICICI Lombard General Insurance Co. Ltd.,
- **Mr. R. Doraiswamy**, Managing Director, Life Insurance Corporation of India,
- **Mr. Mahesh Balasubramanian**, MD, Kotak Life Insurance Co. Ltd.

Panel Discussion 2: The presenters were the senior executives of General Insurance Companies who made their presentations on topics Journey Towards Universal Health Coverage, Business Augmentation through Creative Distribution, Insurance Distribution - Brokers Role, Sustainability through Customer Centricity and Product Innovation.

These presenters were:

- **Ms. Sushma Anupam**, General Manager, New India Assurance Co. Ltd.
- **Mr. Anand Pejawar**, Whole Time Director & Deputy Managing Director, SBI General Insurance Co. Ltd.
- **Mr. Balasundaram R**, Secretary General, Insurance Brokers Association of India (IBAI)

- **Dr. S. Doss, Professor**, National Insurance Academy, Pune
- **Ms. Harini Kannan**, Head-Product Innovation and Development, Head-Liability & Specialty UW, Liability Claims, HDFC ERGO General Insurance Co. Ltd.

Panel Discussion 3: A Panel Discussion on the topic **"Embracing New Age Technology"** Mr. Aniruddha Marathe, MD & Partner, Boston Consulting Group, moderated the panel, and the senior executives from Consultancy firms, Life Insurance Companies, InsureTech Companies, Start-ups were the panel speakers.

- **Mr. Vinay Kumar Sankarapu**, Founder & CEO, Arya.ai
- **Mr. Vivek Srivastava**, Managing Director, Transformation, Insurance, PwC India
- **Mr. Sunder Krishnan**, Chief Risk Officer, Reliance Nippon Life Insurance Co. Ltd.
- **Mr. Prerak Sethi**, Founder, RIA Insurance & Co-Founder, India InsurTech Association

The summit was highly successful, with over 450 participants attending, including the CEOs of prominent companies, senior executives, and eminent speakers from the Insurance Industry. All participants, including our PGDM students, greatly benefitted from the deliberations that took place at the event.

Mrs. Jayashree Sridhar, Faculty Member and Mr. Anil Srivastava, Faculty Member were the co-ordinators of the seminar.



C.D. DESHMUKH MEMORIAL SEMINAR:

The Inaugural Session was followed by three Panel discussions where the insurance experts discussed at length on various topics:

Panel Discussion 1 : “Technological Integration for Life Insurance Penetration” was moderated by Dr. N KV Roop Kumar, Adjunct Professor, IIRM, Hyderabad

The Panel Speakers were:

- **Mr.M Jagannath**, MD, LIC of India,
- **Mr. Rajiv Gupta**, President- Group Strategic Initiatives and Public Policy, PB Fintech,
- **Mr. Vinay Kumar Sankarappu**, Co-founder and CEO, Arya.ai and
- **Mr. Vivek Srivastava**, Managing Director, Business Transformation, Insurance, PwC

The vibrant deliberation dwelt upon Vision India, Positioning Problem, Legacy Issues and Value Proposition of experimenting on voluminous data.

Panel Discussion 2 : “Insurance Issues and Opportunities in Silver Economy” which was moderated by Mr. Nilesh Sathe, Ex-Member (Life), IRDAI.

The Panel Speakers were:

- **Mr. Dinesh Pant**, ED (Actuarial) and Appointed Actuary, LIC of India,
- **Mr. Supratim Bandopadhyay**, Ex-Chairperson, PFRDA,
- **Mr. Bikash Choudhary**, EVP, IndiaFirst Life Insurance Co. Ltd,
- **Mr. SV Sunder Krishnan**, CRO, LIC of India

The speakers gave insightful ideas about the challenges and the possible solutions to address the financial and insurance needs of the elderly in the society.

Panel Discussion 3 : “Innovative Disruption for Customer Engagement” which was moderated by Mr. Amit Roy, Partner and Leader- Insurance and Allied Business, PwC

The eminent Panel Speakers were:

- **Mr. R Doraiswamy**, Managing Director, LIC of India (online)
- **Mr. Abhay Tiwari**, MD and CEO, SUD Life Insurance Co. Ltd.,
- **Mr. Rajesh Krishnan**, COO, Bajaj Allianz Life Insurance Co. Ltd.
- **Mr. Sunil Sharma**, President, Chief Actuary and CRO, Kotak Mahindra Life Insurance Co. Ltd.

The panellists converged on need for breaking the shackles of status quo and engaging disruptors like AI, Block Chain and other innovative modes to reach out to all concerned and ensure ease of operations that would facilitate better Customer Engagement.



CORPORATE INTERACTIONS



- **Life Insurance Guest Lecture Discussion Series:**

Kotak Life Insurance Co. Ltd.

Ms. Ruchira Bhardwaja, CHRO, Kotak Life Insurance Co. Ltd.

- **Interaction with Ms. Sneha Gokarn, CEO, Gallagher India**

- **Hackathon: Semicolon 2024**

Persistent Systems

- **IdeationX**

SBI Life

- **Life Lessons**

Mr. Tapan Singhel, MD & CEO, Bajaj Allianz General Insurance Co. Ltd.

- **Workshop on Research Paper Writing**

Prof. Dr. W Jean Kwon, Greenberg School of Risk Management, St. John University, New York, USA & Dr. Madhu Sudan Acharyya, Glasgow Caledonian University (GCU), London, UK



CORPORATE INTERACTIONS



- **Brokerpreneurship: The Future of Broking**

Mr. Rohit A. Boda, Managing Director, J.B. Boda Group

- **3Ds of Shaping our Path to Success**

Dr. Sarika Samant, Motivational Speaker, Leader & Business Coach

- **Hackathon**

Bajaj Allianz General Insurance Company

- **Interaction with**

Mr. John Pipe, CEO of Aon India Insurance Brokers

- **Interaction with** Mr. Sosthenes L. Kewe – Executive Chairman & Dr. Anselmi – Director of Research, Consultancy & International Relations, Africa College of Insurance & Social Protection

- **Interaction with**

the representatives from the Hochschule Mainz University, Germany

- **Reconnecting with NIA Alumni:**

Session with Ms. Harini Kannan, Head – Product



COLLABORATIONS



STUDENT COMMITTEES



CORE COMMITTEES

<p>Admission Committee</p>	<p>The Admission Committee endeavours to captivate the pool of talent from across India. The committee plays a crucial role in shaping the student body by considering factors such as diversity, talent, and potential. The committee stands by the institute and assures that the process of completing the admission process is done smoothly. Prospective students stay connected with designate members to understand admission process and seek guidance.</p>
<p>Alumni Committee</p>	<p>The Institute takes pride in the success stories of their alumni. The Alumni Committee catalyses to maintain the relationship of the alumni with their Alma Mater. It makes sure that the current batch is readily connected with NIAs alumni to gain insights from their real time experiences in the corporate world.</p>
<p>Placement Committee</p>	<p>The Placement Committee is an integral part of the institute as it plays a crucial role in facilitating the recruitment process for students. The committee is comprised of dedicated placement officer, faculty and student members who liaise with companies, organize career workshops and seminars, and provides guidance and support to students in their placement process. Through their efforts, the committee helps bridge the gap between academics and the industry, ensuring students have opportunities to embark on successful careers.</p>
<p>Pravartak Committee</p>	<p>Pravartak is a student-driven publication committee. It is responsible for publishing 'Pravartak' - journal of National Insurance Academy, which is a biannual publication of NIA, Pune. It provides a platform to professionals, students and researchers by publishing newsletters, magazines, research work or other forms of content related to the insurance and management spectrum.</p>
<p>Cultural Committee</p>	<p>It is a perfect replica of India comprising of enthusiastic students representing diverse culture of the country. The committee's main objective is to foster a sense of inclusivity and cultural understanding among students, faculty and staff which is achieved by organising a wide range of activities and events throughout the academic year, including cultural festivals, music & dance performances, drama, speeches, talent hunt and much more.</p>



STUDENT COMMITTEES



PROFESSIONAL GROWTH COMMITTEES

<p>Entrepreneurship Committee</p>	<p>Entrepreneurship committee plays a vital role in National Insurance Academy to foster the culture of innovation, creativity, and risk-taking among students. The committee offers students the opportunity to learn and develop essential entrepreneurial skills such as idea generation, market research, financial management, and pitching. It also provides access to resources and networks that can help turn ideas into successful ventures.</p>
<p>Professional Enhancement Committee</p>	<p>The professional enhancement committee is responsible for developing and implementing programs and initiatives that promote professional development among students. The committee members are actively involved in arranging professional enhancement workshops, networking events and seminars for students. The committee equips the students with the right mentorship and professional guidance as it believes that with the right direction students can excel in their careers.</p>



EVENT COMMITTEES

<p>HR Summit Committee</p>	<p>Student HR Committee members drive the Annual HR Summit conducted at NIA. The HR summit provides unique opportunities to engage with HR professionals and senior executives of Insurance industry to strengthen the collaborative efforts, to keep pace with technology transformation in the Insurance industry and its impact on people & businesses in the long term. HR Summit every year brings together various industry leaders who across Panel Discussions deliberate contemporary topics.</p>
<p>Insurance Summit Committee</p>	<p>The Insurance Summit Committee is a student-led committee responsible for organizing the annual flagship event, the Insurance Summit, Members of the committee are involved in various activities, such as developing themes, inviting speakers, coordinating, organizing, and marketing the event. Being a part of this Committee is a unique experience for students, as it provides an opportunity to interact with accomplished industry stalwarts, learn from their experiences, and gain insights into the contemporary dimensions of the insurance industry.</p>
<p>Manthan Committee</p>	<p>Manthan, the much-awaited annual festival of NIA, is a celebration of talent, creativity, and camaraderie which is organised by the Manthan Committee. Manthan offers a diverse range of competitions that cater to everyone's interests and passions, but what makes Manthan truly special is the joint effort of all the students. Students from diverse backgrounds and disciplines come together to display their skills and compete in various cultural and business events.</p>
<p>Nsights</p>	<p>NIA has always carried the tradition of innovation and exploring new things, this tradition was continued by the formation of this committee called Nsights in order to commemorate the Foundation Day of our institution, the National Insurance Academy. It aims at giving the students an opportunity to learn through knowledgeable discussions from experienced industry leaders. The first event welcomed Mr. Rohit Boda, Managing Director of the J.B. Boda Group and Dr. Sarika Sawant, Motivational Speaker, Leader and Business Coach.</p>

STUDENT COMMITTEES

<p>Film Society</p>	<p>Nestled within the vibrant tapestry of NIA, lies a cornerstone of cultural enrichment and cinematic exploration: The Film Society. As an integral part of our college's fabric, the Film Society stands as a beacon of artistic expression and community engagement, enriching the academic journey of our students beyond textbooks and lectures.</p>
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ADMINISTRATIVE COMMITTEES

<p>IT Committee</p>	<p>The IT committee is responsible for managing and maintaining the technology infrastructure and systems used by students. We ensure that college's IT systems are up-to-date, secure, and aligned with the institution's academic and administrative needs.</p>
<p>Library Committee</p>	<p>The library committee at NIA helps to provide access to various databases and learning resources. They help to conduct various webinars and guest lectures on how to leverage and utilize the available resources in our learnings and project works. They promote reading and learning culture among the students and are also responsible for managing the library resources and facilities to meet the needs of students and faculties thereby supporting the college's educational mission.</p>
<p>Student Welfare</p>	<p>The Student Welfare Committee is responsible for promoting the overall welfare of students. The committee is made up of faculty and student representatives who work together to identify and address issues that affect student well-being. The SWC is involved in a wide range of activities, including providing support and guidance to students. The primary goal of the Student Welfare Committee is to ensure that students have access to the resources and support they need to thrive academically, socially, and emotionally. By working to enhance the student experience, the SWC helps to create a vibrant and engaging learning community that benefits everyone involved. SWC also contributes to food preferences of hostel students and coordinates with hostel caterer for menu design.</p>



WELLNESS COMMITTEES

<p>Social Outreach Committee</p>	<p>The social outreach committee is a group of individuals who work together to promote insurance awareness and provide support to the needy. It often organizes events to interact and share insurance knowledge with people from the community and conduct surveys. Members of the committee are usually passionate about making a positive impact and are dedicated to help those who are less fortunate. Committee conducts literacy and insurance awareness programs in surrounding villages.</p>
<p>Sports Committee</p>	<p>The Sports committee organises the annual sports week "Eklavya" where students and staff members compete in various sporting tournaments to showcase their talent and sportsmanship.</p>

STUDENT ACHIEVEMENTS

The management subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D. in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Motor, Health, Reinsurance, Life Insurance subjects including some portion of Actuarial Science, Pension are taught by faculty who hold senior positions in the public sector in the insurance companies and are on deputation.



Winner of the Financial Analyst Event a national event conducted by Vamnicom, Pune



Runner up of Ad Making Invictus, by S K Somaiya



Winner of 'Pursuit of dispute' a business and current trend in market related discussion organization by NICMAR university



Finalist of "Offside strategy challenge"



Winner of Short Film Competition organised by Anubhav Mumbai NGO - Nirmala Niketan



Winners of the First Round of SBI IdeationX



Winner of The Game of Risk Enterprise Conducted at FLAME University, by IRM (Institute of Risk Management)



Runners up of Hackathon conducted by Bajaj Allianz General Insurance Co. Ltd.



Winner of 'Brainy Click' Photography Event, K.J. Somaiya



Achievers in Debate Competition and Brain Crusade respectively held at Vamnicom



Winner of 'Anveshan-BPlan' by Nirma University



INFRASTRUCTURE

The Academy's infrastructure spread over 32 acres of land consists of Hostel Blocks, Administrative Block, Academic Block with 8 modern state-of-the-art classrooms, 2 Computer Labs (IT Parks), 8 syndicate rooms, 24 faculty rooms, Multi-purpose Hall, Library, Computer Centre, Kitchen, Dining Hall, Cafeteria, Reception, Auditorium, Meditation Hall, Gymnasium, Badminton Court, Swimming Pool, 5 Hostels with a capacity to accommodate 157 participants and 148 students. All MDP hostel rooms are provided with PCs with internet, Intercom and Television with D2h connections. PGDM hostel rooms have LAN connectivity for students to use their laptops. The campus also has a residential complex of 64 units for its faculty and staff.



IT Infrastructure at NIA

The Academy has Campus-wide Local Area network connecting 350+ computers, 7 servers, routers, switches, printers, and other equipment. NIA uses Sophos Firewall for securing its network and Seqrite Endpoint security antivirus for desktops.

The Campus along with the Hostel is Wi-fi enabled. The Academy provides unlimited internet usage to the students and employees through its high-speed Wi-Fi facility anywhere in the campus. Internet Facility is available for all users through their desktops and for PGDM students using their laptops. 170 Mbps Bandwidth is made available for using the internet. The PGDM Students and the MDP participants are provided LAN connectivity in all the Hostel rooms.

The Academy has two IT-labs: IT Park (with 45 PCs) and Drucker IT Park (with 31 PCs) for hands on training to the PGDM students and the MDP participants. All full-time faculty members are provided with Intel i5, i7 powered HP laptop/computers with Windows 8.1/10/11, Office 365, 24/7 internet connectivity, and staff with Intel i5 powered HP computer, Windows 8.1/10/11, Office 365 for documentation, communication and as a productivity tool.

All the faculty and staff have access to network printers in their respective offices as well to high-speed photocopiers located in the Reprography Department. The students also have access to the network printer located in the Reprography Department.

There is a video conferencing facility which is used for the Board meetings, educational activities and it is extensively used especially during the placement season. Software based video conferencing unit is available for conducting meetings using Microsoft Teams, in hybrid mode (online as well as offline mode simultaneously).

The Academy's Intranet site is used for sharing information to staff members, faculty members and students.



INFRASTRUCTURE

Library

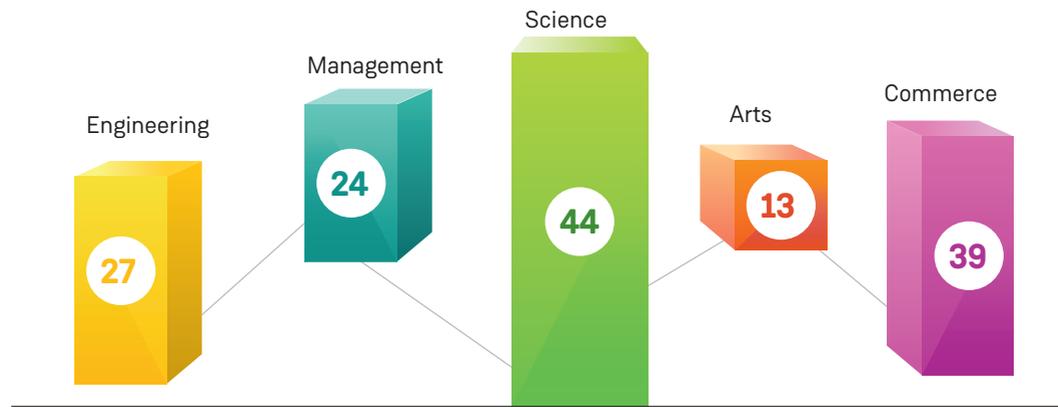
The Academy's Library is one of the finest insurance libraries in India having the choicest collection of books, journal holdings in Insurance, Actuarial Science, Management, Economics, Finance, Law, and Information Technology. The library is well equipped to serve the needs of the PGDM students, MDP participants and the Insurance Industry. The purpose is to cater to all types of information needs of the users with reference to insurance and allied subjects. Stacking of the research publications is another value addition to the library. The library also has collection on Literature, History and Personality Development. Following table gives a brief profile of the information resources available in the library:

Sr. No.	Type of Resources	Collection as on 31.3.2024
1	Books	26582+
2	E-Books	10000+
3	Periodicals	80+
4	Databases	6
5	News papers	14



PGDM BATCH 2023-25 OVERVIEW

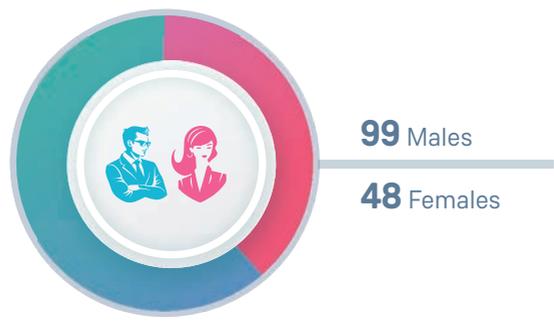
ACADEMIC DIVERSITY



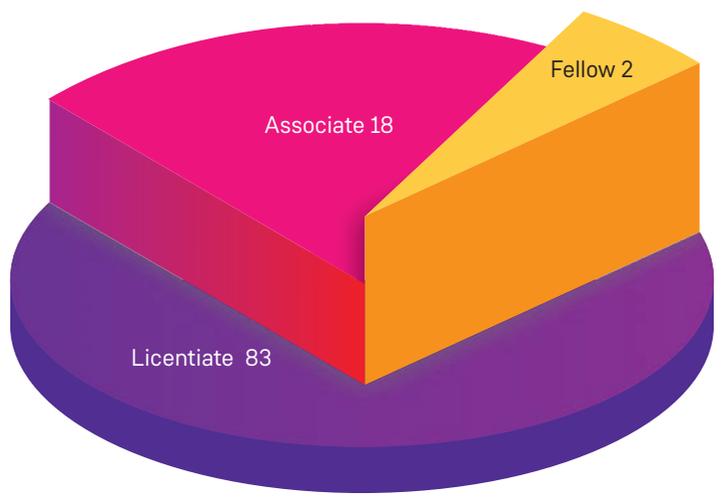
WORK EXPERIENCE



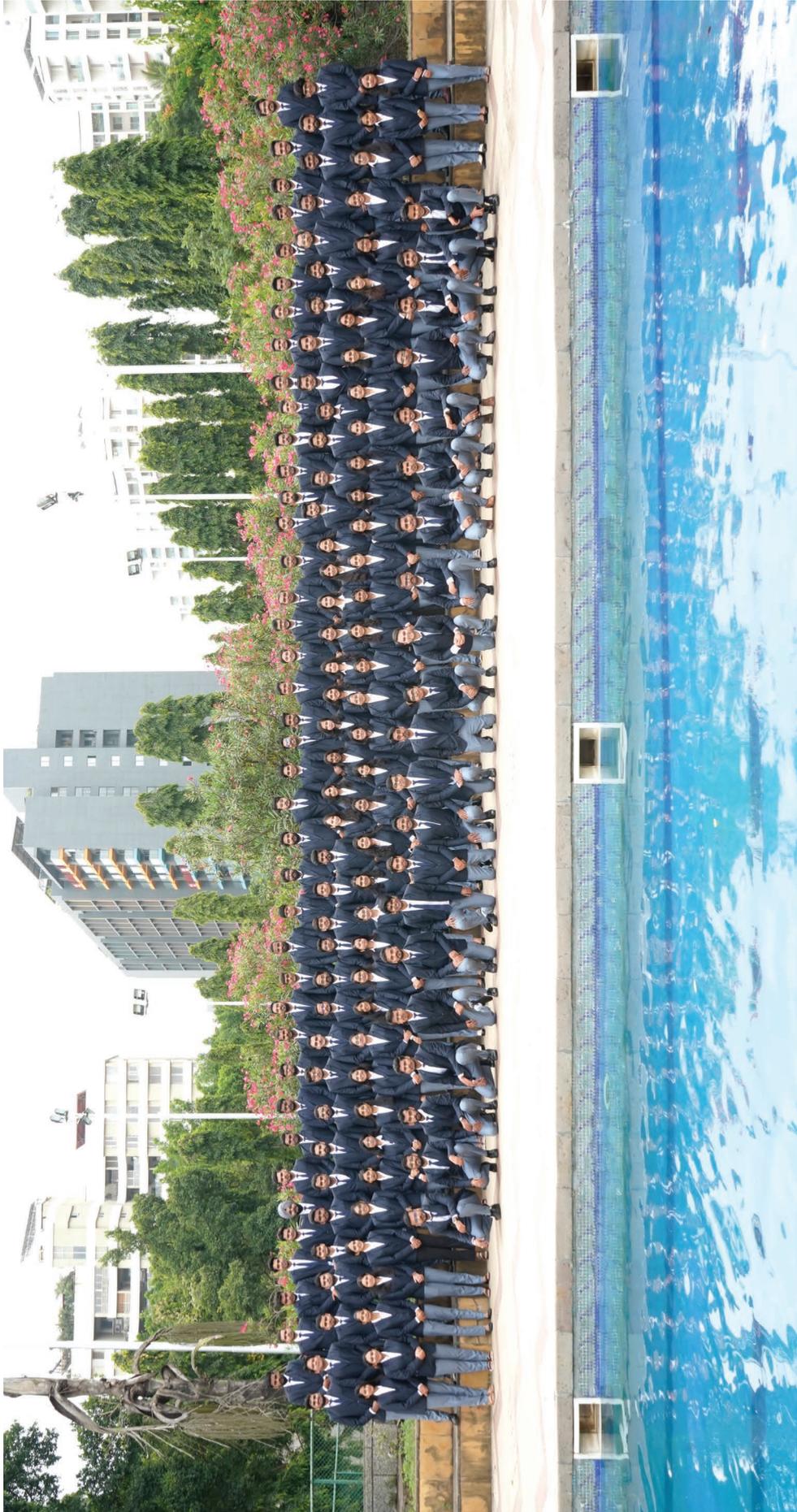
GENDER DIVERSITY



INSURANCE INSTITUTE OF INDIA CERTIFICATIONS



BATCH 2023-25



SUMMER INTERNSHIP PROGRAM STATISTICS



SUMMER INTERNSHIP SECTOR WISE STUDENT SPLIT



SUMMER INTERNSHIP RECRUITERS



STUDENT INDEX

Name of Student	Qualification / Specialization	SIP Company	Work Exp. in Months
Aarushi Jha	BA (Psychology, History)	Mahindra Insurance Brokers Ltd.	
Aayush Agrawal	B.Com.	Chubb Ltd.	
Abhimannu Singh	B.Sc. Hon. Biotechnology	Magma HDI General Insurance Co. Ltd.	38
Abhishek Kulkarni	Bachelor of Arts (Economics)	Mahindra Insurance Brokers Ltd.	
Abhishek Jaideep Singh	B.Com. (Accounting and Finance)	Bajaj Allianz General Insurance Co. Ltd.	12
Abhishek Singhal	B.B.A Marketing	Kotak Life Insurance Company Ltd.	
Adarsh Jharkhariya	B.B.A	ValueMomentum Software Services Pvt. Ltd.	
Aditya Vyas	B.Tech. Civil Engineering	HDFC ERGO General Insurance Co. Ltd.	
Aditya Dwivedi	Bachelors of Commerce	HDFC ERGO General Insurance Co. Ltd.	
Aditya Nakhale	Bachelors of Business Administration	HDFC ERGO General Insurance Co. Ltd.	
Akash Murlidhar Shegokar	B.Tech. (Agricultural Engineering)	Kshema General Insurance Ltd.	
Akhil Gandhi	B.Com. (Hons.)	HDFC ERGO General Insurance Co. Ltd.	6
Amaan Mubin Harchirkar	Bachelor of Commerce (B.Com.)	HDFC ERGO General Insurance Co. Ltd.	13
Amit Maholiya	B.E. Civil Engineering	HDFC ERGO General Insurance Co. Ltd.	34
Anurag Suwalka	Bachelor of Commerce	HDFC ERGO General Insurance Co. Ltd.	
Anushka Benny	Bachelors in Business Administration	Mahindra Insurance Brokers Ltd.	
Arun Panwar	B.Sc. (Agriculture)	Kshema General Insurance Ltd.	
Ashwin Ajay Kate	B.Sc. in Hotel Management and Catering Technology	Marsh McLennan Global Services India Pvt. Ltd.	
Ayush Girish Raut	B.Com. (Accounting and Finances)	Future Generali India Insurance Co. Ltd.	14
Aayush Sahuji	Bachelor's of Pharmacy	Bajaj Allianz General Insurance Co. Ltd.	4
Ayushi Singhal	Bachelor of Commerce	TATA AIG General Insurance Co. Ltd.	
Badugunnala Sai Gowtham	B.Sc. Hons. Agriculture	SBI General Insurance Co. Ltd.	
Bailahalli Somegowda Gagan	B.Sc. (Hons.) Agriculture	Aon India Insurance Brokers Pvt. Ltd.	
Beenu Sinha	B.Sc. (Hons.) Forestry	Mahindra Insurance Brokers Ltd.	
Challa Rishitha	Bachelors in Business Administration	HDFC ERGO General Insurance Co. Ltd.	
Chatla Manikanta	B.Sc. (Hons.) Agriculture	Care Health Insurance Ltd.	
Darshan Kadu	B.Sc. (Hons.) Agriculture	Kshema General Insurance Ltd.	
Deeksha Rajendra Singh	B.Sc. (Hons.) Agriculture	HDFC ERGO General Insurance Co. Ltd.	
Deeksha Shahi	B.Sc. (Hons.) Agriculture	Mahindra Insurance Brokers Ltd.	
Deshmukh Aniruddha Kishor	B.Tech. Industrial Engineering	ICICI Lombard General Insurance Co. Ltd.	
Dhiraj Chandrakant Patil	BBA	ValueMomentum Software Services Pvt. Ltd.	
Diksha Rajinder Singh	Bachelor of Arts with English Hons. ; Master of Public Administration	SBI General Insurance Co. Ltd.	
Dipankar Barun	B.Tech. Mechanical	TATA AIG General Insurance Co. Ltd.	11
Divanshi Chouhan	B.Sc. Mathematics (Hons.)	Future Generali India Insurance Co. Ltd.	
Divyraj Saxena	B.Sc Mathematics	Magma HDI General Insurance Co. Ltd.	
Ganesh Fanase	B.Sc. (Hons.) Agriculture	Kshema General Insurance Ltd.	8
Gaurav Gautam	B.Sc.	ValueMomentum Software Services Pvt. Ltd.	

STUDENT INDEX

Name of Student	Qualification / Specialization	SIP Company	Work Exp. in Months
Vinayak Babaso Gavade	B.Tech. Agriculture	Jai Insurance Brokers Pvt. Ltd.	
Girish Shankar Bhosale	Bachelor of Business Administration with Finance Specialization	ValueMomentum Software Services Pvt. Ltd.	
Gunjit Verma	Bachelor of Science from Specialization in Military Science Physics and Mathematics	ValueMomentum Software Services Pvt. Ltd.	11
Gurjot Singh Toura	Bachelor of Technology in Computer Sciences and Social Sciences	Magma HDI General Insurance Co. Ltd.	
Harshdeo Arya	BBA	Institute of Risk Management - India Affiliate	
Harshit Bhadouriya	B.Sc. Mathematics	Care Health Insurance Ltd.	
Himanshi Vinod Kaushik	B.Com. Economic (Hons.)	HDFC ERGO General Insurance Co. Ltd.	
Himanshu Yadav	BA Economics (Hons.)	Bajaj Allianz General Insurance Co. Ltd.	
Hitesh Verma	BBA	HDFC ERGO General Insurance Co. Ltd.	13
Ishika Mehta	B.Com (Hons.)	Mahindra Insurance Brokers Ltd.	
Jayesh Batham	BBA (Marketing)	Bajaj Allianz General Insurance Co. Ltd.	
Kamalika Ghosh	B.Sc. (Life Science, Zoology); M.Sc. (Zoology)	TATA AIG General Insurance Co. Ltd.	
Kanak Meena	B.Com. (Banking and Finance)	TATA AIG General Insurance Co. Ltd.	
Khushi Agrawal	B.Com. (Hons.) and Specialization Auditing; M.Com. (Finance & International Business)	HDFC ERGO General Insurance Co. Ltd.	15
Kiran Sambhaji Dhumal	B.Tech. Agricultural Engineering	Mahindra Insurance Brokers Ltd.	
Kshirasagar Pavan Shivaji	B.Sc. (Hons.) Agriculture	Chubb Ltd.	
Kumar Anand Ranjan	B.Com. (Hons.) Finance	Bajaj Allianz General Insurance Co. Ltd.	
M Akshay Mohan	B.A. Philosophy	Mahindra Insurance Brokers Ltd.	
Mrunmayi Narkhede	Bachelor's of Management Studies Finance	Kotak Life Insurance Company Ltd.	
Mugdha M. Sonandkar	LLB	TATA AIG General Insurance Co. Ltd.	4
Muhammed Shehzad Hussain	B.Sc. Actuarial Science	Marsh McLennan Global Services India Pvt. Ltd.	
Neeraj Chaurasia	B.Com. (Hons.)	Future Generali India Insurance Co. Ltd.	22
Neeraja Mishra	Electronics and Communication Engineering (ECE)	Mahindra Insurance Brokers Ltd.	
Neha	B.Com.	Bajaj Allianz General Insurance Co. Ltd.	7
Nicky Yadav	B.Sc. (Non-Med)	Mahindra Insurance Brokers Ltd.	
Nikhil Sharma	BBA (Hons.)	Magma HDI General Insurance Co. Ltd.	
Niranjan Subhash Thube	B.Tech. Civil Engineering	TATA AIG General Insurance Co. Ltd.	
Om Thakare	B.Com.	Jai Insurance Brokers Pvt. Ltd.	
Padala Sai Anirudh	B.Tech. Electronics and Communication Engineering	HDFC ERGO General Insurance Co. Ltd.	7
Pankhuri Parikh	B.Com. Finance (Hons.)	Bajaj Allianz General Insurance Co. Ltd.	

STUDENT INDEX

Name of Student	Qualification / Specialization	SIP Company	Work Exp. in Months
Abhang Pranav Ajit	B.Sc. (Hons.) Agriculture	Kshema General Insurance Ltd.	
Pranjal Srivastava	B.Sc. Hons. Psychology	SBI General Insurance Co. Ltd.	
Prasad Dipak Bhadane	BBA (Agriculture)	Trailblazer Insurance Brokers Pvt. Ltd.	
Pratik Priyam	B.Tech. (Civil)	Marsh McLennan Global Services India Pvt. Ltd.	35
Pratik Wadewale	BBA (Event Management)	ValueMomentum Software Services Pvt. Ltd.	
Prince Sahu	BBA (Finance)	Trailblazer Insurance Brokers Pvt. Ltd.	
Priya Karade	Hotel Management and Catering Technology	Mahindra Insurance Brokers Ltd.	6
Rahul Sharma	B.Sc. Physical Sciences (Physics, Chemistry, Mathematics)	TATA AIG General Insurance Co. Ltd.	
Rishika Raghuwanshi	Bachelor of Commerce (Hons)	Marsh India Insurance Brokers Pvt. Ltd.	
Rishikesh Sunil Kowase	Bachelor of Commerce	Interlink Insurance & Reinsurance Broking Pvt. Ltd.	
Rishish jain	B.Com. Accounting and Taxation	SBI General Insurance Co. Ltd.	
Riya Jain	B.A. Journalism and Mass Communication	Aon India Insurance Brokers Pvt. Ltd.	3
Rohan Pareek	B.Com.	HDFC ERGO General Insurance Co. Ltd.	12
Rohit Kumar Yadav	B.A. (Economics + Political Science)	Jai Insurance Brokers Pvt. Ltd.	
Roopali Choudhary	B.Com. (Hons.) Finance	TATA AIG General Insurance Co. Ltd.	
Roshmi	B.Sc. Chemistry	Royal Sundaram General Insurance Co. Ltd.	
Rucha Mudgal	BBA Finance	HDFC ERGO General Insurance Co. Ltd.	
Rupesh Awari	B.Sc. Agriculture (Hons.)	Magma HDI General Insurance Co. Ltd.	
Rupesh Ramesh Muley	B.Com. Banking and Finance	Care Health Insurance Ltd.	15
Rushikesh Kalambe	BE (Civil Engineering)	Mahindra Insurance Brokers Ltd.	12
Rutik More	B.Tech. Mechanical Engineering	ICICI Lombard General Insurance Co. Ltd.	
Rutuja Rajesh Lamkane	B.Sc. Biotechnology	Care Health Insurance Ltd.	
Sahil Chawla	B.Sc. (Hons.) Agriculture	IndiaFirst Life Insurance Co. Ltd.	
Sai Kumar Nandyala	B.Sc. (Hons.) Agriculture	Mahindra Insurance Brokers Ltd.	
Saiel Sadashiv Dharne	Bachelor of Banking and Insurance	Royal Sundaram General Insurance Co. Ltd.	
Samiksha Deorao Thakre	B.Sc. (Hons.) Agriculture	Kshema General Insurance Ltd.	
Sangram Ajitrao Yadav	B.Sc. (Hons.) Agriculture	Kshema General Insurance Ltd.	12
Sanket Narayan Shinde	B.Sc. (Hons.) Agriculture	Bajaj Allianz General Insurance Co. Ltd.	
Sanket Sharad Wankhade	B.Tech. in Agriculture Biotechnology	Future Generali India Insurance Co. Ltd.	
Sanskruiti	B.Sc Agriculture	HDFC ERGO General Insurance Co. Ltd.	
Satvik Jogadand	Human Resource Management	Bajaj Allianz General Insurance Co. Ltd.	
Saurabh Bharat Wankar	Bachelor of Business Administration	IndiaFirst Life Insurance Co. Ltd.	
Saurabh Sureshkumar Tapparai	B.M.S Degree in Finance	Care Health Insurance Ltd.	
Saurabh Yogeshwar Padole	Mechanical Engineering	Royal Sundaram General Insurance Co. Ltd.	
Shalini Kumari	Bachelor of Arts Specialization History	Future Generali India Insurance Co. Ltd.	19
Shalini Kumari Thakur	B.Sc. (Hons.) Botany	Magma HDI General Insurance Co. Ltd.	
Shalini Rani Sahu	B.Sc. (Hons.) Mathematics	HDFC ERGO General Insurance Co. Ltd.	3
Shinde Rushikesh Prakash	B.E. Civil Engineering	Bajaj Allianz General Insurance Co. Ltd.	

STUDENT INDEX

Name of Student	Qualification / Specialization	SIP Company	Work Exp. in Months
Shiwani Srivastava	B.A. (Economics)	IndiaFirst Life Insurance Co. Ltd.	
Shreya Sunil Veer	B.Com. Cost & Works Accounting	HDFC ERGO General Insurance Co. Ltd.	
Shubham Bhardwaj	B.Sc. (Hons.) Agriculture	HDFC ERGO General Insurance Co. Ltd.	
Shubham Bhausaheb Thopte	B.Sc. (Hons.) Agriculture	HDFC ERGO General Insurance Co. Ltd.	
Shubham Sachan	B.A. Hons. (English); M.A. (Development Studies)	HDFC ERGO General Insurance Co. Ltd.	
Shubhi Jaiswal	B.Sc. (PCM); M.Sc. (Chemistry)	HDFC ERGO General Insurance Co. Ltd.	30
Sneha Shaji	B.A. (Political Science, Psychology and Sociology)	TATA AIG General Insurance Co. Ltd.	
Somnath Vitthal Shelar	B.Tech Agriculture, Farm Machinery and Power Engineering (FMPE)	Kshema General Insurance Ltd.	
Somya Chouksey	B.Tech. (ECE)	Care Health Insurance Ltd.	7
Sreeranjana	B.Com. with a Specialization in Finance	Aon India Insurance Brokers Pvt. Ltd.	
Sreesankar A	Integrated M.A. in Development Studies	Marsh India Insurance Brokers Pvt. Ltd.	3
Sudarshan Tak	B.Com (Banking and Insurance)	HDFC ERGO General Insurance Co. Ltd.	
Sugandha	B.Sc. (Hons.) Agriculture	HDFC ERGO General Insurance Co. Ltd.	
Sumit Kumar	Bachelor of Business Management	IFFCO Tokio General Insurance Co. Ltd.	
Sumukh Sangamneri	B.E. Mechanical	Bajaj Allianz General Insurance Co. Ltd.	23
Sushant Shyam Pende	B.Sc. (Statistics, Mathematics, Physics)	Magma HDI General Insurance Co. Ltd.	
Swetha Vasanth	B.Com. (Banking & Finance)	Marsh India Insurance Brokers Pvt. Ltd.	
Tanishq Sahu	B.Com. (Banking & Finance)	TATA AIG General Insurance Co. Ltd.	
Tanya Rajoria	B.Com. (Accounts and Tax Management)	TATA AIG General Insurance Co. Ltd.	
Tejas Pawar	Agricultural Engineering	HDFC ERGO General Insurance Co. Ltd.	
Tejas Sanjaykumar Patil	B.Com.	Bajaj Allianz General Insurance Co. Ltd.	
Ujjwal Kahar	B.Sc. (Mathematics, Physics and Computer Applications)	Jai Insurance Brokers Pvt. Ltd.	
Utsavi Kumari	B.Sc. Agriculture	TATA AIG General Insurance Co. Ltd.	
Vaibhav Soni	B.Com. (Hons.) Accounts	Bajaj Allianz General Insurance Co. Ltd.	
Varad Manik Patil	B.E.(Electrical)	HDFC ERGO General Insurance Co. Ltd.	
Vinayaka P M	B.Sc. (Hons.) Agriculture	SBI General Insurance Co. Ltd.	
Vitesh	B.Tech. Instrumentation and Control	HDFC ERGO General Insurance Co. Ltd.	
Yash Bhatia	B.Sc. in Culinary Arts	Mahindra Insurance Brokers Ltd.	10
Yash Keshari	B.Com. (Hons.) Finance	Bajaj Allianz General Insurance Co. Ltd.	
Yashi Vyas	BBA (Foreign Trade)	HDFC ERGO General Insurance Co. Ltd.	
Yogesh Kumar	B.Com. (Finance)	Magma HDI General Insurance Co. Ltd.	
Nidhi Kumari	B.B.A. Hons. (Marketing)	Bajaj Allianz General Insurance Co. Ltd.	
Abhishay Raxe	B.Com. (Accounts); M.Com.	Bajaj Allianz General Insurance Co. Ltd.	12
Pramod Yadav	B.Tech. Electronics and Communication	Mahindra Insurance Brokers Ltd.	
Pranay Dilip Kapgate	B.Com.	Bajaj Allianz General Insurance Co. Ltd.	
Bhakti Uchit	B.Com.	Bajaj Allianz General Insurance Co. Ltd.	

STUDENT INDEX

Name of Student	Qualification / Specialization	SIP Company	Work Exp. in Months
Sagnik Pahari	B.Tech. (Civil Engineering)	SBI General Insurance Co. Ltd.	
Pavan Bandu Shejul	B.Sc ; M.Sc. (Organic Chemistry)	Prudent Insurance Brokers Pvt. Ltd.	
Pallabi Bhattacharyya	B.Com. in Accounting and Finance; M.Com in Accounting and Finance	TATA AIG General Insurance Co. Ltd.	9
Ashay Girgaonkar	B.Tech. Computer Science	Care Health Insurance Ltd.	8
Kunal Singh	B.Sc. Physics (Hons.)	SBI General Insurance Co. Ltd.	
Sakshi Wankhede	B.Com.	ValueMomentum Software Services Pvt. Ltd.	



STUDENT PROFILE



Aarushi Jha

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions

Project Title

Market Research - Fintech & Spacetech Companies.



Aayush Agrawal

SIP Company

Chubb, India.

Department

Duck-Creek Engineer

Project Title

Duck Creek Training

Certifications

Licentiate, Insurance institute of India



Abhimannu Singh

SIP Company

Magma HDI General Insurance Company Ltd.

Department

Corporate Broking

Project Title

Risk Analysis and acceptance by Magma HDI under various commercial lines of business

Certifications

Licentiate, Insurance institute of India



Abhishek Kulkarni

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions

Project Title

Client's employee benefit policy review report and identifying company leads and converting prospects

Certifications

Licentiate, Insurance institute of India

STUDENT PROFILE



Abhishek Jaideep Singh

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Agency

Project Title

Research on Non - Motor Underwriting and Sales



Abhishek Singhal

SIP Company

Kotak Life Insurance Company Ltd.

Department

Tied Agency

Project Title

Evaluation and design of an effective plan to improve lead quality while reducing attrition for Recruitment Development Managers (RDMs) and Life Advisors

Certifications

Licentiate, Insurance institute of India



Adarsh Jharkhariya

SIP Company

ValueMomentum

Department

Core Leverage

Project Title

Comprehensive Analysis of speciality lines of USA market



Aditya Vyas

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Rural Claims

Project Title

Livestock Insurance- India perspective

Certifications

Licentiate, Insurance institute of India

STUDENT PROFILE



Aditya Dwivedi

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

PING(Providing Insurance to Newer Generations)

Project Title

YARA (Your Assistant for Real time Advice)



Aditya Nakhale

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Liability

Project Title

Liability Risk Inspection

Certifications

Licentiate, Insurance Institute of India



Akash Murlidhar Shegokar

SIP Company

Kshema General Insurance Ltd.

Department

Property Underwriting

Project Title

Parametric Earthquake Insurance

Certifications

Licentiate, Insurance Institute of India



Akhil Gandhi

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

PING (Providing Insurance to Newer Generations)

Project Title

Navigating the Competitive Landscape: Comparative Analysis of Product, Tech and Marketing Approaches, in 5 General Insurance Companies over past 3 years.

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Amaan Mubin Harchirkar

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Liability Underwriting

Project Title

Cross Functional Best Practices

Certifications

Licentiate, Insurance Institute of India



Amit Maholiya

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Corporate Business Group (CBG)

Project Title

SME Insurance Handbook : An orientation and on-boarding guide for a new Insurance Agent (Product & Process)

Certifications

Licentiate, Insurance Institute of India



Anurag Suwalka

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

PING(Providing Insurance to Newer Generations)

Project Title

Uncomplicating Product Literature



Anushka Benny

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions

Project Title

Regional Marketing Strategy and Top 200 lead Conversion to Prospects

STUDENT PROFILE



Arun Panwar

SIP Company

Kshema General Insurance Ltd.

Department

Marine Cargo

Project Title

Exploring New Methodologies to Optimize Claim Assessment in the Marine Insurance Sector for Improved Efficiency and Accuracy



Ashwin Ajay Kate

SIP Company

Marsh McLennan Global Services India Pvt. Ltd.

Department

Cyber Risk Consulting

Project Title

Developing a Framework based on the DPDP Act, 2023

Certifications

Licentiate, Insurance institute of India



Ayush Girish Raut

SIP Company

Future Generali India Insurance Co. Ltd.

Department

Motor Claims

Project Title

Enhance preferred Garage Utilization.

Certifications

Licentiate, Insurance institute of India



Aayush Sahuji

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

GEO Health Insurance

Project Title

Development of Sales and Distribution Channel for Geo Health Vertical

Certifications

Licentiate, Insurance institute of India

STUDENT PROFILE



Ayushi Singhal

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Health Claims

Project Title

Industry Practices and Cost Control in Group Health Claims

Certifications

Licentiate, Insurance Institute of India



Badugunnala Sai Gowtham

SIP Company

SBI General Insurance Co. Ltd.

Department

Underwriting

Project Title

Comparative Analysis of Fire and Miscellaneous Insurance Products Offered by Top 10 Insurance Companies

Certifications

Associate, Insurance Institute of India



Bailahalli Somegowda
Gagan

SIP Company

Aon India Insurance Brokers Pvt. Ltd.

Department

Marine

Project Title

Fishing Vessel Market and Aquaculture Market Analysis

Certifications

Licentiate, Insurance institute of India



Beenu Sinha

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Employee Benefits

Project Title

Mapping EB business in IT firms and Financial sector in cities like Mumbai, Bangalore, Hyderabad, Noida, Pune

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Challa Rishitha

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

HR

Project Title

Working on the Sustainance Plan; Next Steps of Various Development Programs, Coaching Interventions etc

Certifications

Licentiate, Insurance Institute of India



Chatla Manikanta

SIP Company

Care Health Insurance Ltd.

Department

Rural Department

Project Title

Comprehensive study of Health Insurance and benchmarking of CARE Supreme Product

Certifications

Associate, Insurance Institute of India



Darshan Kadu

SIP Company

Kshema General Insurance Ltd.

Department

Legal Compliance

Project Title

Regulation Compilations & Research on Innovative Lead Generation Methods

Certifications

Licentiate, Insurance Institute of India



Deeksha Rajendra Singh

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

HR

Project Title

Diversity and Inclusion in Motor

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Deeksha Shahi

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions

Project Title

Mapping of Liability Opportunities in Delhi Market

Certifications

Licentiate, Insurance Institute of India



Deshmukh Aniruddha
Kishor

SIP Company

ICICI Lombard General Insurance Co. Ltd.

Department

Automotive Industry Market potential and Process Hazard

Project Title

Navigating New Horizons: A Strategic Roadmap for ILGIC Automobiles in Untapped Markets

Certifications

Associate, Insurance Institute of India



Dhiraj Chandrakant Patil

SIP Company

ValueMomentum Software Services Pvt. Ltd.

Department

Claims Department

Project Title

Market Update Forums and IT Priorities and Challenges in Insurance Claims

Certifications

Licentiate, Insurance Institute of India



Diksha Rajinder Singh

SIP Company

SBI General Insurance Co. Ltd.

Department

Property and Employee Benefit Insurance

Project Title

Cost Effective Solutions and Strategic Framework: Optimising Development and Maintenance of SBI General's App for Amplified Company Advantages

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Dipankar Barun

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Reinsurance and Aviation Business

Project Title

Alternate Risk Transfer (ART) Solutions, Global Market & Indian Market Perspective

Certifications

Licentiate, Insurance Institute of India



Divanshi Chouhan

SIP Company

Future Generali India Insurance Company Ltd.

Department

Motor Claims

Project Title

Enhance Preferred Garage Utilization

Certifications

Licentiate, Insurance Institute of India



Divyaraj Saxena

SIP Company

Magma HDI General Insurance Company Ltd.

Department

Non - Motor Claims

Project Title

Business Protection: How to make it more viable and customer centric by analysing the gap

Certifications

Licentiate, Insurance Institute of India



Ganesh Fanase

SIP Company

ValueMomentum Software Services Pvt. Ltd.

Department

Agriculture Insurance

Project Title

Innovating Cattle Insurance - Embracing Digital Transformation for Enhanced Protection and Efficiency with Increasing Market Penetration.

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Gaurav Gautam

SIP Company

ValueMomentum Software Services Pvt. Ltd.

Department

Claims Department

Project Title

Strategic Analysis of the InsureTech Revolution:
Market Trends and Business Implications

Certifications

Licentiate, Insurance Institute of India



Vinayak Babaso Gavade

SIP Company

Jai Insurance Brokers Pvt. Ltd.

Department

Product Sales: Surety Bonds

Project Title

Surety Bond: Sales and Marketing Strategies

Certifications

Licentiate, Insurance Institute of India



Girish Shankar Bhosale

SIP Company

ValueMomentum Software Services Pvt. Ltd.

Department

Claims Department

Project Title

Claims Consulting Point of View and Guide Wire
claims Center System Analysis

Certifications

Licentiate, Insurance Institute of India



Gunjit Verma

SIP Company

ValueMomentum Software Services Pvt. Ltd.

Department

Core Leverage

Project Title

Navigating speciality lines market dynamics in the
London Insurance Market

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Gurjot Singh Toura

SIP Company

Magma HDI General Insurance Company Ltd.

Department

Cyber Insurance

Project Title

Cyber Insurance (Market Research, Viability of the policy, Digitalization of claims)



Harshdeo Arya

SIP Company

Institute of Risk Management - India Affiliate

Department

Marketing

Project Title

Catalyst for Growth: Marketing, Research, Content Engineering and Brand Elevation

Certifications

Licentiate, Insurance Institute of India



Harshit Bhadouriya

SIP Company

Care Health Insurance Ltd.

Department

Claims Department

Project Title

To Assess the Cost Movement of Various Procedures Across Various Cities; Presence of Cost Variance in Tertiary Care despite Regulated Pricing

Certifications

Licentiate, Insurance Institute of India



Himanshi Vinod Kaushik

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Liability Underwriting and Claims

Project Title

Data Analytics - Automation / MIS & Reporting

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Himanshu Yadav

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Risk Management

Project Title

Risk Management : A Competitive Advantage

Certifications

Licentiate, Insurance Institute of India



Hitesh Verma

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Liability Underwriting

Project Title

Retail Liability Insurance Needs



Ishika Mehta

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions: Life Practice

Project Title

Understanding Life Product Opportunity for Karnataka Market. Key Players and Acquisitions Strategy



Jayesh Batham

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Extended Warranty Department

Project Title

Navigating the EW Landscape: a Comparative Analysis of Products, Terms

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Kamalika Ghosh

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Health Insurance

Project Title

Competition Pricing Strategy for Health Products

Certifications

Licentiate, Insurance Institute of India



Kanak Meena

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Agency Motor: Area

Project Title

Opportunity Mapping & Competition Benchmarking-
PCI NON ADDON

Certifications

Licentiate, Insurance Institute of India



Khushi Agrawal

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Liability Claims

Project Title

Case Study on Claims of Different LOB - like CGL,
Cyber commercial, Tech E&O, Director & Officer
Policy Etc.

Certifications

Associate, Insurance Institute of India



Kiran Sambhaji Dhumal

SIP Company

MIBL

Department

Motor Insurance Service Provider

Project Title

Doing tractor insurance through digital interventions

Certifications

Associate, Insurance Institute of India

STUDENT PROFILE



Kshirasagar Pavan Shivaji

SIP Company

Chubb, India .

Department

Duck Creek

Project Title

Duck Creek Training

Certifications

Licentiate, Insurance Institute of India



Kumar Anand Ranjan

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Agency

Project Title

Retail Strategic Initiatives



M Akshay Mohan

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Pay- Bima

Project Title

Strategy and Business Excellence

Certifications

Licentiate, Insurance Institute of India



Mrunmayi Narkhede

SIP Company

Kotak Life Insurance Company Ltd.

Department

Agency - Field Sales

Project Title

To create an Elite Partner Program for APC(Agency Partner Channel) Dept - Distribution Channel

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Mugdha M. Sonandkar

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Consumer Business

Project Title

Analysis of Legal Orders/Awards and Suggest Insurance Policy Drafting gaps in Health Insurance Products

Certifications

Associate, Insurance Institute of India



Muhammed Shehzad
Hussain ATP

SIP Company

Marsh McLennan Global Services India Pvt. Ltd.

Department

Cyber Risk Consulting

Project Title

Impact of AI on NIST Framework

Certifications

Associate, Insurance Institute of India



Neeraj Chaurasia

SIP Company

Future Generali India Insurance Company Ltd.

Department

Health Claims

Project Title

Implementing Automation Solutions for Customer Service and Claims



Neeraja Mishra

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions: Property Practice

Project Title

Growth Drivers of Commercial Property Business in Mumbai

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Neha

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Motor Claims

Project Title

Customer Education and Awareness;
Comprehensive Customer Communication Scripts
and Templates

Certifications

Licentiate, Insurance Institute of India



Nicky Yadav

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Sales

Project Title

Wallet Mapping of Existing Clients for the Expanded
Business

Certifications

Licentiate, Insurance Institute of India



Nikhil Sharma

SIP Company

Magma HDI General Insurance Company Ltd.

Department

Commercial Underwriting

Project Title

Inventory Management - Risk Engineering
Repository

Certifications

Licentiate, Insurance Institute of India



Niranjan Subhash Thube

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Health Claims

Project Title

Simplifying Customer Journey

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Om Thakare

SIP Company

Jai Insurance Brokers Pvt. Ltd.

Department

Sales

Project Title

Client Acquisition and Sales Approach



Padala Sai Anirudh

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Reinsurance

Project Title

Global and Indian Non - Life Reinsurance Markets

Certifications

Associate, Insurance Institute of India



Pankhuri Parikh

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Operations

Project Title

Customer Loyalty Program in Insurance

Certifications

Licentiate, Insurance Institute of India



Pranav Abhang Ajit

SIP Company

Kshema General Insurance Ltd.

Department

Underwriting

Project Title

Renewable Energy Plants Policy

STUDENT PROFILE



Pranjal Srivastava

SIP Company

SBI General Insurance Co. Ltd.

Department

Underwriting

Project Title

Comparative Analysis of Fire and Miscellaneous Insurance Products Offered by Top 10 Insurance Companies



Prasad Dipak Bhadane

SIP Company

Trailblazer Insurance Brokers Pvt. Ltd.

Department

Policy Processing

Project Title

Understanding the Operational Aspect of Broking Industry.



Pratik Priyam

SIP Company

Marsh McLennan Global Services India Pvt. Ltd.

Department

Advisory: Business Intelligence

Project Title

Analysis of macroeconomic Indicators using Excel, PBI and SQL

Certifications

Licentiate, Insurance Institute of India



Pratik Wadewale

SIP Company

ValueMomentum Software Services Pvt. Ltd.

Department

Claims

Project Title

P&C Claims Management Low Code No Code Platform Research

STUDENT PROFILE



Prince Sahu

SIP Company

Trailblazer Insurance Brokers Pvt. Ltd.

Department

Policy Processing

Project Title

Understanding the Technical Aspect of Broking Industry

Certifications

Licentiate, Insurance Institute of India



Priya Karade

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions Mahindra & Mahindra

Project Title

Risk Mapping and Portfolio Analysis of M&M Clients

Certifications

Licentiate, Insurance Institute of India



Rahul Sharma

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Agency Commercial Lines

Project Title

Surety Insurance : Primary Market Analysis & Client Prospecting



Rishika Raghuwanshi

SIP Company

Marsh India Insurance Brokers Pvt. Ltd.

Department

Credit Specialities

Project Title

Comparison of Policy Wordings and Coverage of Top Trade Credit Insurers in India

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Rishikesh Sunil Kowase

SIP Company

Interlink Insurance & Reinsurance Broking Pvt. Ltd.

Department

Reinsurance

Project Title

International Market Study (South East Asia & Latin America)

Certifications

Licentiate, Insurance Institute of India



Rishish Jain

SIP Company

SBI General Insurance Co. Ltd.

Department

Health Claims

Project Title

Study on TPA and In-House servicing parameters



Riya Jain

SIP Company

Aon India Insurance Brokers Pvt. Ltd.

Department

Property, Construction, Power and Infrastructure

Project Title

Product Benchmarking and Market Potential.

Certifications

Associate, Insurance Institute of India



Rohan Pareek

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

HR

Project Title

Creating a Relatable Sales Culture - Employee Experience

Certifications

Associate, Insurance Institute of India

STUDENT PROFILE



Rohit Kumar Yadav

SIP Company

Jai Insurance Brokers Pvt. Ltd.

Department

Sales

Project Title

Identifying Growth Opportunities and Market Expansion for Commercial Lines

Certifications

Licentiate, Insurance Institute of India



Roopali Choudhary

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Learning and Development

Project Title

Identification of the Skill gap and opportunities for Employee Development

Certifications

Licentiate, Insurance Institute of India



Roshmi

SIP Company

Royal Sundaram General Insurance Company Ltd.

Department

Commercial Underwriting

Project Title

Process Refinement of Facultative Inward Business (Property and Engineering)

Certifications

Licentiate, Insurance Institute of India



Rucha Mudgal

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Reinsurance

Project Title

Motor Add-on Benchmarking; Motor portfolio analysis

Certifications

Associate, Insurance Institute of India

STUDENT PROFILE



Rupesh Awari

SIP Company

Magma HDI General Insurance Company Ltd.

Department

Motor Underwriting

Project Title

Motor insurance loss ratio analysis (data analysis project)

Certifications

Licentiate, Insurance Institute of India



Rupesh Ramesh Muley

SIP Company

Care Health Insurance Ltd.

Department

Agency

Project Title

Designing a Comprehensive Health Insurance Product Tailored for Young Adults and Strategically Developing an Effective Go-To-Market Strategy



Rushikesh Kalambe

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions: Liability Practice

Project Title

Title Insurance

Certifications

Licentiate, Insurance Institute of India



Rutik More

SIP Company

ICICI Lombard General Insurance Co. Ltd.

Department

Marine Cargo

Project Title

Marine Single Transit Market Expansion

Certifications

Associate, Insurance Institute of India

STUDENT PROFILE



Rutuja Rajesh Lamkane

SIP Company

Care Health Insurance Ltd.

Department

Group Underwriting

Project Title

OPD Health Insurance in India: A Comprehensive Study on Plan Features, Premiums, Coverage and Market Acceptance

Certifications

Licentiate, Insurance Institute of India



Sahil Chawla

SIP Company

IndiaFirst Life Insurance Co. Ltd.

Department

Operations: New Business

Project Title

Reduction in Business Leakage and Complaints



Sai Kumar Nandyala

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Health Claims

Project Title

Cashless Everywhere : Streamlining and Optimizing the Claim Process for 100% Cashless Servicing

Certifications

Licentiate, Insurance Institute of India



Saiel Sadashiv Dharne

SIP Company

Royal Sundaram General Insurance Company Ltd.

Department

Commercial Team

Project Title

Revolutionizing Insurance with Start-up GMC: Exploring Healthcare Tech Integrations for Enhanced Outpatient/Inpatient Coverage.

Certifications

Fellow, Insurance Institute of India

STUDENT PROFILE



Samiksha Deorao Thakre

SIP Company

Kshema General Insurance Ltd.

Department

Liability Insurance

Project Title

Mandating Clinical Trial Liability Insurance :
Addressing an essential need

Certifications

Licentiate, Insurance Institute of India



Sangram Ajitrao Yadav

SIP Company

Kshema General Insurance Ltd.

Department

Underwriting

Project Title

Parametric Insurance for Grape Crop

Certifications

Licentiate, Insurance Institute of India



Sanket Narayan Shinde

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Sales Effectiveness and Distribution Management

Project Title

Researching, Optimising, and Creating content for
Growth of Travel, Cyber, Pet Insurance; Development
of IC 38 App for General Insurance

Certifications

Licentiate, Insurance Institute of India



Sanket Sharad Wankhade

SIP Company

Future Generali India Insurance Co. Ltd.

Department

Group Health Underwriting

Project Title

Group Health Underwriting and Process Automation
with the Dashboard

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Sanskruti

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Corporate Business Group (CBG)

Project Title

Corporate Business (Mid Market) on the project "SME Insurance Handbook : An Orientation and On-Boarding Guide for a New Sales Manager (Product & Process)"



Satvik Jogadand

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Bancassurance

Project Title

Analysing Sales and Distribution Channel



Saurabh Bharat Wankar

SIP Company

IndiaFirst Life Insurance Co. Ltd.

Department

Bank of Baroda: Business Strategy

Project Title

How to build a Predictable Business Model for the Sales Team



Saurabh Sureshkumar Taparia

SIP Company

Care Health Insurance Ltd.

Department

Finance

Project Title

Regarding GST Notices to Listed Insurance Companies

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



**Saurabh Yogeshwar
Padole**

SIP Company

Royal Sundaram General Insurance Co. Ltd.

Department

Commercial Team

Project Title

Opportunities in Engineering Line of Business. Infrastructure Growth in India; Geography-wise Mapping of Large Infrastructure Companies across India

Certifications

Licentiate, Insurance Institute of India



Shalini Kumari Choudhary

SIP Company

Future Generali India Insurance Co. Ltd.

Department

Group Health Underwriting

Project Title

Group Health Underwriting and Process Automation with the Dashboard

Certifications

Licentiate, Insurance Institute of India



Shalini Kumari Thakur

SIP Company

Magma HDI General Insurance Co. Ltd.

Department

Commercial Underwriting

Project Title

Commercial Underwriting Market mapping; Wind Mill Analysis from Insurance point of view.

Certifications

Licentiate, Insurance Institute of India



Shalini Rani Sahu

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Rural and Agri Business Group

Project Title

Study of Livestock Insurance and HDFC ERGO perspective

Certifications

Associate, Insurance Institute of India

STUDENT PROFILE



Shinde Rushikesh Prakash

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

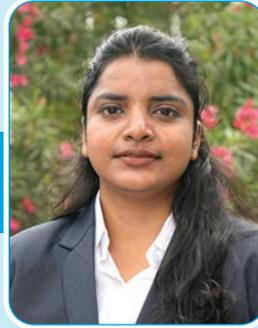
Motor Claims

Project Title

Unorganised EV 2-Wheelers and E-Rickshaw, E-cart part Master Preparation

Certifications

Licentiate, Insurance Institute of India



Shiwani Srivastava

SIP Company

IndiaFirst Life Insurance Co. Ltd.

Department

Business Strategies

Project Title

Lead Generation Activation and Productivity



Shreya Sunil Veer

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Corporate Business Group (CBG)

Project Title

Exploring Ways and Means to Improve Channel Productivity of SME Agents/Intermediaries using Digital Tools

Certifications

Associate, Insurance Institute of India



Shubham Bhardwaj

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Corporate Business Group (CBG)

Project Title

A Practical & Most Effective Approach to Activate Inactive Agents for SME Insurance, Identifying Challenges and Preparing Road-Map to Activation

STUDENT PROFILE



**Shubham Bhausahab
Thopte**

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Corporate Business Group (CBG)

Project Title

SME Insurance Wallet-size mapping of Retail Brokers in Mumbai

Certifications

Licentiate, Insurance Institute of India



Shubham Sachan

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Corporate Business Group (CBG)

Project Title

SME Insurance Wallet-size mapping of Development Officers of PSU in Mumbai.

Certifications

Licentiate, Insurance Institute of India



Shubhi Jaiswal

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

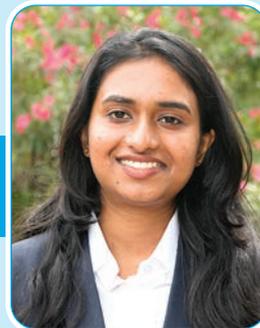
HR

Project Title

Overall Attrition and Diversity Attrition

Certifications

Licentiate, Insurance Institute of India



Sneha Shaji

SIP Company

Tata AIG

Department

Branch Operations

Project Title

Interactive Operations Dashboard (LOB- liability)

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Somnath Vitthal Shelar

SIP Company

Kshema General Insurance Ltd.

Department

Motor Insurance

Project Title

Innovation and Market Trends

Certifications

Licentiate, Insurance Institute of India



Somya Chouksey

SIP Company

Care Health Insurance Ltd.

Department

Rural Department

Project Title

Health Insurance Product Designing for SHG and KCC holders in Rural Verticals

Certifications

Licentiate, Insurance Institute of India



Sreeranjana

SIP Company

Aon India Insurance Brokers Pvt. Ltd.

Department

Property, Construction, Power and Infrastructure.

Project Title

Unlocking the Potential: Analysis and Evaluation of top Indian MNCs as potential clients of AON



Sreesankar A

SIP Company

Marsh India Insurance Brokers Pvt. Ltd.

Department

Risk Management Practice

Project Title

Understanding mega Risk policies in Indian Property insurance Market: Distribution, Impacts and Best Practices

Certifications

Associate, Insurance Institute of India

STUDENT PROFILE



Sudarshan Tak

SIP Company

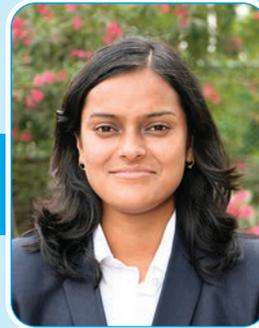
HDFC ERGO General Insurance Co. Ltd.

Department

Liability Underwriting

Project Title

Liability Underwriting (Documentation and UW Process Checks)



Sugandha

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Liability Underwriting

Project Title

Commercial Underwriting on the Project: Market Research

Certifications

Licentiate, Insurance Institute of India



Sumit Kumar

SIP Company

IFFCO Tokio General Insurance Co. Ltd.

Department

Health Underwriting

Project Title

A Study on Health Insurance Products and Claim Settlement Process with respect to ITGI and other Insurance Companies including Standalone Health Insurance Companies



Sumukh Sangamneri

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Sales Effectiveness and Distribution Management

Project Title

Researching, Optimising, and Creating content for Growth of Engineering Insurance; Development of IC 38 App for General Insurance

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Sushant Shyam Pende

SIP Company

MAGMA HDI General Insurance Co. Ltd.

Department

Commercial Underwriting

Project Title

Analyse the different Fire and Engineering products available in the market; study different parametric insurance products available in the market

Certifications

Licentiate, Insurance Institute of India



Swetha Vasanth

SIP Company

Marsh India Insurance Brokers Pvt. Ltd.

Department

Multinational Client Services - Placements

Project Title

Enhancing Marsh's healthy facility programme



Tanishq sahu

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Agency Motor: Commercial Vehicle

Project Title

Opportunity Mapping and Competition Benchmarking

Certifications

Licentiate, Insurance Institute of India



Tanya Rajoria

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Learning and Development

Project Title

Competitor Analysis and Benchmarking. Conduct a Comprehensive Analysis of Key Competitors in Insurance Broking Space

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Tejas Pawar

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Rural and Agri Business Group

Project Title

Rural Claims: Pradhan Mantri Fasal Bima Jyoti Awareness Study

Certifications

Licentiate, Insurance Institute of India



Tejas Sanjaykumar Patil

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Commercial Underwriting

Project Title

Assessment of potential of SMEs from Insurance perspective

Certifications

Fellow, Insurance Institute of India



Ujjwal Kahar

SIP Company

Jai Insurance Brokers Pvt. Ltd.

Department

Product Underwriting

Project Title

Risk Assessment and Underwriting Process for Surety Bonds and Commercial Insurance Products

Certifications

Licentiate, Insurance Institute of India



Utsavi Kumari

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Rural Insurance

Project Title

Suggesting improvements for weather based claims in TATA AIG

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Vaibhav Soni

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Non - Motor Claims

Project Title

Fire Insurance Claims

Certifications

Licentiate, Insurance Institute of India



Varad Manik Patil

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

Reinsurance

Project Title

Analysing Property Risk Profiles for Last Three Financial Years

Certifications

Licentiate, Insurance Institute of India



Vinayaka P M

SIP Company

SBI General Insurance Co. Ltd.

Department

PING (Providing Insurance to Newer Generations)

Project Title

Group health Insurance Underwriting

Certifications

Licentiate, Insurance Institute of India



Vitesh

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

PING (Providing Insurance to Newer Generations)

Project Title

Identifying Partners & Tech for New Innovative Product Offerings

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Yash Bhatia

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions: Marine Practice

Project Title

Identification and Creation of Database for Marine LOB

Certifications

Associate, Insurance Institute of India



Yash Keshari

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Non - Motor Claims

Project Title

Marine Cargo Claims Procedure



Yashi Vyas

SIP Company

HDFC ERGO General Insurance Co. Ltd.

Department

HR

Project Title

Enhancing New Employee Joining Experience;
Research Paper on Learning Interventions in
Industry Focusing on Non Sales



Yogesh Kumar

SIP Company

Magma HDI General Insurance Co. Ltd.

Department

Motor Underwriting

Project Title

Motor Pricing: Benchmarking, Preparing RTO Master

Certifications

Licentiate, Insurance Institute of India

STUDENT PROFILE



Nidhi Kumari

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Corporate Communication

Project Title

Integrated Corporate Communication Enhancement
Project Leveraging Media Outreach



Abhishay Raxe

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Sales Effectiveness and Distribution Management

Project Title

Researching, Optimizing and Creating Content for
Growth of Engineering Insurance

Certifications

Licentiate, Insurance Institute of India



Pramod Yadav

SIP Company

Mahindra Insurance Brokers Ltd.

Department

Corporate Business Solutions

Project Title

Detariffication and it's Implications

Certifications

Licentiate, Insurance Institute of India



Pranay Dilip Kagate

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

GEO

Project Title

Development of Sales and Distribution Channel for
Geo Health Vertical

STUDENT PROFILE



Bhakti Uchit

SIP Company

Bajaj Allianz General Insurance Co. Ltd.

Department

Risk Management

Project Title

Digital Personal Data Protection Act (DPDPA)

Certifications

Licentiate, Insurance Institute of India



Sagnik Pahari

SIP Company

SBI General Insurance Co. Ltd.

Department

Product Development and Portfolio Monitoring

Project Title

Benchmarking all Products Filed during the year 2023-24 across Private GI Companies of India



Pavan Bandu Shejul

SIP Company

Prudent Insurance Brokers Pvt. Ltd.

Department

Cyber Liability

Project Title

Cyber Insurance Market Analysis.

Certifications

Licentiate, Insurance Institute of India



Pallabi Bhattacharyya

SIP Company

TATA AIG General Insurance Co. Ltd.

Department

Casualty Lines Team

Project Title

Mapping of Opportunities Internal and External (Cross-sell/Upsell)

STUDENT PROFILE



Ashay Girgaonkar

SIP Company

Care Health Insurance Ltd.

Department

IT Applications

Project Title

Automation of Lab test report

Certifications

Licentiate, Insurance Institute of India



Kunal Singh

SIP Company

SBI General Insurance Co. Ltd.

Department

Claims Department

Project Title

Straight Through Process (STP) in Motor Claims.

Certifications

Licentiate, Insurance Institute of India



Sakshi Wankhede

SIP Company

ValueMomentum Software Services Pvt. Ltd.

Department

Business Analyst

Project Title

Business Analysis using Guidewire and Duck Creek platforms

Certifications

Licentiate, Insurance Institute of India

PRESTIGIOUS RECRUITERS

INTERNATIONAL COMPANIES

- Orient Insurance PJSC
- Qatar Insurance Company

LIFE INSURANCE COMPANIES

- Bajaj Allianz Life Insurance Co. Ltd.
- Future Generali Life Insurance Co. Ltd.
- HDFC Life Insurance Co. Ltd.
- ICICI Prudential Life Insurance Co. Ltd.
- IndiaFirst Life Insurance Co. Ltd.
- Kotak Life Insurance Co. Ltd.
- Pramerica Life Insurance Co. Ltd.
- SBI Life Insurance Co. Ltd.
- TATA AIA Life Insurance Co. Ltd.

GENERAL INSURANCE COMPANIES

- Bajaj Allianz General Insurance Co. Ltd.
- Digit Insurance Co. Ltd.
- Future Generali General Insurance Co. Ltd.
- HDFC ERGO General Insurance Co. Ltd.
- ICICI Lombard General Insurance Co. Ltd.
- IFFCO Tokio General Insurance Co. Ltd.
- Kshema General Insurance Co. Ltd.
- Liberty General Insurance Co. Ltd.
- Magma HDI General Insurance Co. Ltd.
- Royal Sundaram General Insurance Co. Ltd.
- SBI General Insurance Co. Ltd.
- TATA AIG General Insurance Co. Ltd.
- Universal Sompo General Insurance Co. Ltd.

INSURANCE VERTICALS

- Finsall Resources Pvt. Ltd.
- Reliance Industries Ltd.
- RMS

STAND-ALONE HEALTH INSURANCE COMPANIES

- Aditya Birla Health Insurance Co. Ltd.
- Care Health Insurance Ltd.
- ManipalCigna Health Insurance Co. Ltd.

IT & CONSULTING

- Accenture Technology
- Accenture Strategy & Consulting
- Atos Syntel
- Cogitate Technology Solutions
- Cognizant Consulting
- Cognizant Technology
- C2L
- Expleo
- IBM
- Infosys
- Intellect Design
- L&T Infotech
- March McLennan
- Zinnia

INSURETECH

- Roadzen

INSURANCE BROKERS

- Aavik Insurance Brokers Pvt. Ltd.
- Aditya Birla Insurance Brokers Ltd.
- Anand Rathi Insurance Brokers Ltd.
- AON India Insurance Brokers Pvt. Ltd.
- First Policy Insurance Brokers Pvt. Ltd.
- Gallagher Insurance Brokers Pvt. Ltd.
- Howden Insurance Brokers Ltd.
- Mahindra Insurance Brokers Ltd.
- Marsh India Insurance Brokers Pvt. Ltd.
- PB Partners
- Policy Bazaar Insurance Brokers Pvt. Ltd.
- Prudent Insurance Brokers Pvt. Ltd.
- Salasar Services Insurance Brokers Pvt. Ltd.
- Unilight Insurance Brokers Ltd.
- Vibhuti Insurance Brokers Pvt. Ltd.

REINSURANCE

- Swiss Re



SECTOR WISE COMPANIES



22 LPA
Highest CTC

12.3 LPA
Average CTC

11.7 LPA
Median CTC

PLACEMENT COMMITTEE

The entire placement activity is coordinated by the Placement Office, which is the main interface between the corporate world and the Academy. The Placement Office is headed by the Placement Chairperson who is assisted by the Placement Officer for coordinating various activities. All placements related activities at NIA are coordinated by the Placement Office. Placement Office discharges its responsibilities under the guidance and supervision of Faculty Placement Committee and with the assistance of Student Placement Committee. The committee coordinates the Summer Internship & Campus recruitment programs. It approaches prospective employers, arranges Pre-Placement Talks, Group Discussions and Personal Interviews in the Campus and arranges all the required resources for successful execution of placement activities.

Building Campus Presence

The recruitment process is said to be complete when both the student and the recruiter communicate, in order to know each other. NIA offers appropriate platform to the recruiters to put forward opportunities to apprise our student's corporate work profile and career opportunities.

The following are some of our recommendations-

Conference and Workshops

Conferences, workshops, guest lectures, panel discussions and speaker series have proved to be an enriching experience for academic interactions between the students and recruiters. These programs have also helped the organizations to maintain contacts with the students round the year.

Pre-placement Talks

Pre - Placement Talks facilitate the recruiters to present their organization's vision and mission to our students. It therefore, gives the students a better chance to understand the organization, its objectives, people and culture which helps the students in forming correct first hand impressions that would enable them to take informed decisions.

These sessions and specific Pre-Placement Talks can be organized at mutual convenience through the Placement Office.



PLACEMENT COMMITTEE



Mr. Renjit Gangadharan
Chair Professor,
General Insurance Chairperson,
Placement Committee



Dr. Vaishali Bhambure
Placement & Compliance Officer
Mob.: 9850174777
Email Id : vabhambure@niapune.org.in



STUDENT PLACEMENT COMMITTEE



Amit Maholiya
8097347494



Ashwin Kate
8291586424



Neeraja Mishra
9933977532



Shubhi Jaiswal
6387087469



Swetha Vasanth
9867282225



Tejas Pawar
9096901317



Varad Patil
7218107543



Yash Bhatia
9321166217







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